



---

THE KRAFT HEINZ COMPANY

**Q3 2018 UPDATE**

**November 1, 2018**

# SAFE HARBOR STATEMENT



This webcast presentation contains a number of forward-looking statements. Words such as "enhance," "encouraged," "believe," "confident," "feel," "position," "anticipate," "target," "build," "gain," "reflect," "invest," "progress," "expand," "enable," "continue," "execute," "reinvent," "leverage," "see," "make," "expect," "deliver," "drive," "improve," "assess," "evaluate," "grow," "remain," "continue," "should," "will," and variations of such words and similar future or conditional expressions are intended to identify forward-looking statements. Examples of forward-looking statements include, but are not limited to, statements regarding Kraft Heinz's plans, segment changes, cost savings, taxes, expectations, investments, innovations, opportunities, capabilities, execution, initiatives, pipeline, and growth. These forward-looking statements are not guarantees of future performance and are subject to a number of risks and uncertainties, many of which are difficult to predict and beyond Kraft Heinz's control. Important factors that may affect Kraft Heinz's business and operations and that may cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, operating in a highly competitive industry; changes in the retail landscape or the loss of key retail customers; Kraft Heinz's ability to maintain, extend and expand its reputation and brand image; the impacts of Kraft Heinz's international operations; Kraft Heinz's ability to leverage its brand value to compete against retailer brands and other economy brands; Kraft Heinz's ability to predict, identify and interpret changes in consumer preferences and demand; Kraft Heinz's ability to drive revenue growth in its key product categories, increase its market share, or add products; an impairment of the carrying value of goodwill or other indefinite-lived intangible assets; volatility in commodity, energy and other input costs; changes in Kraft Heinz's management team or other key personnel; Kraft Heinz's ability to realize the anticipated benefits from its cost savings initiatives; changes in relationships with significant customers and suppliers; the execution of Kraft Heinz's international expansion strategy; tax law changes or interpretations; legal claims or other regulatory enforcement actions; product recalls or product liability claims; unanticipated business disruptions; Kraft Heinz's ability to complete or realize the benefits from potential and completed acquisitions, alliances, divestitures or joint ventures; economic and political conditions in the United States and in various other nations in which we operate; volatility of capital markets and other macroeconomic factors; increased pension, labor and people-related expenses; volatility in the market value of all or a portion of the derivatives we use; exchange rate fluctuations; risks associated with information technology and systems, including service interruptions, misappropriation of data or breaches of security; Kraft Heinz's ability to protect intellectual property rights; impacts of natural events in the locations in which we or Kraft Heinz's customers, suppliers or regulators operate; Kraft Heinz's indebtedness and ability to pay such indebtedness; Kraft Heinz's ownership structure; the impact of future sales of Kraft Heinz's common stock in the public markets; Kraft Heinz's ability to continue to pay a regular dividend; restatements of Kraft Heinz's consolidated financial statements; and other factors. For additional information on these and other factors that could affect Kraft Heinz's forward-looking statements, see Kraft Heinz's risk factors, as they may be amended from time to time, set forth in its filings with the Securities and Exchange Commission. Kraft Heinz disclaims and does not undertake any obligation to update or revise any forward-looking statement in this webcast presentation, except as required by applicable law or regulation.

## Non-GAAP Measures

This webcast presentation also includes non-GAAP financial measures, including Organic Net Sales, Adjusted EBITDA, Constant Currency Adjusted EBITDA and Adjusted EPS. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures. A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the Appendix to this presentation.

### Q3, YTD RESULTS CONSISTENT WITH GROWTH AGENDA

- Top-line turnaround firmly under way, driven by volume/mix
  - Strong marketing and innovation pipeline, leveraging category-management and go-to-market capabilities, supported by incremental merchandising spend
  - Further consumption trend improvement in most countries, most key categories
- Q3 profitability held back by several factors not expected to repeat
  - Commercial investments, unfavorable impact of bonus accruals, supply chain inflation
  - Decision to prioritize customer service weighed further on results
- Continue to expand and deploy capabilities for brand and category advantage

# ADAPTING FOR SUSTAINABLE GROWTH THROUGH CAPABILITY BUILDING



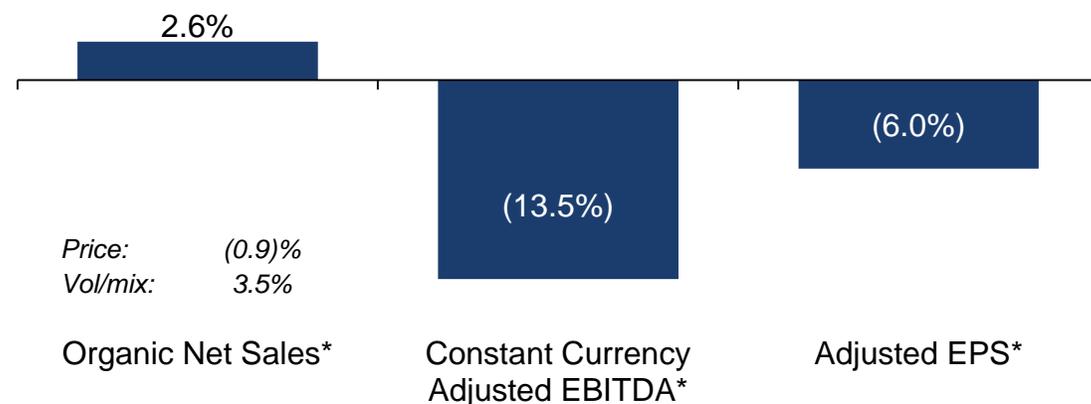
<p>YTD Quality Impression Efficiency<sup>(1)</sup></p> <p><b>75%</b></p> <p>YTD Earned Impressions Growth</p> <p><b>+ HSD</b></p>	<p><b>Data-Driven Marketing</b></p>	<p><b>Brand Building &amp; Innovation</b></p>	<p>YTD Marketing &amp; Selling Spend</p> <p><b>+ MSD</b></p> <p>Strong In-Market Brand Activation</p> 
<ul style="list-style-type: none"> <li>✓ Revenue Management</li> <li>✓ Assortment Management</li> <li>✓ Planograms</li> </ul>	<p><b>Reinvent Category Management</b></p>	<p><b>Expand Go-To-Market Capabilities</b></p>	<p>YTD E-commerce Growth</p> <p><b>~ 80%</b></p> <p>YTD Foodservice Growth</p> <p><i>NA</i> <i>Int'l</i></p> <p><b>+ LSD + HSD</b></p> <p>U.S. In-Store Headcount Growth</p> <p><b>+100%</b></p>
<p>Safety   Service</p> <p>Quality   Cost</p>	<p><b>Create Best-in-Class Operations</b></p>	<p><b>Recruit, Develop &amp; Align our People</b></p>	<p>Talent Recruitment</p> <p>Vertical Promotions</p>  <p><b>Employee Engagement</b></p>

(1) Quality Impressions / Total Impressions

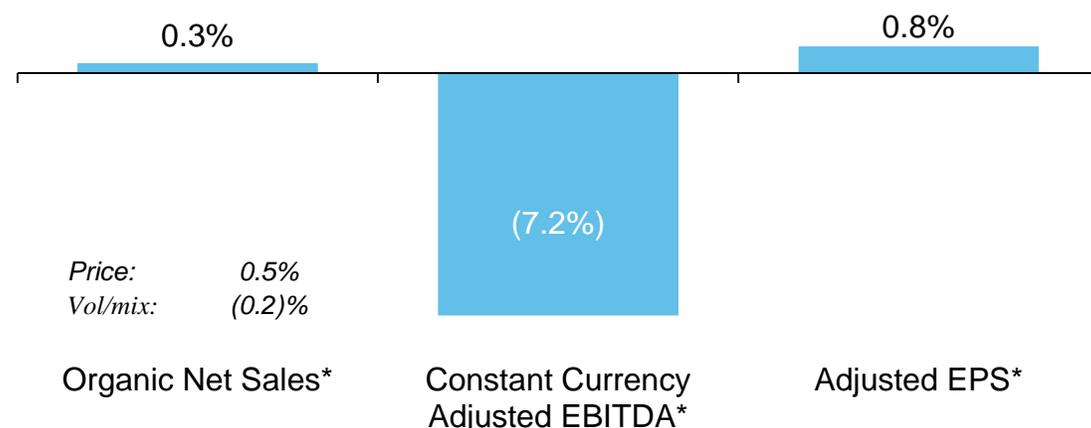
# Q3 AND YTD FINANCIAL SUMMARY



## Q3 2018 vs. Q3 2017



## YTD 2018 vs. YTD 2017



- Solid Q3 Organic Net Sales growth drives positive year-to-date organic performance
  - Q3 volume/mix growth in every segment, led by consumption growth in majority of U.S. categories
  - Lower Q3 pricing driven by increased promotional support and key commodity<sup>(1)</sup>-related pricing, primarily in the U.S., offsetting higher inflation-related ROW pricing
- Q3 and YTD Constant Currency Adjusted EBITDA negatively impacted by several factors not expected to repeat
- Lower Q3 Adjusted EPS reflects lower taxes on adjusted earnings versus prior year period, more than offset by lower Adjusted EBITDA
  - Now expect 2018 effective tax rate of ~20% and interest expense +\$70M versus 2017

(1) The Company's key commodities in the United States and Canada are dairy, meat, coffee, and nuts.

\* Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to Non-GAAP reconciliations.

## CONTINUE TO PUSH AGGRESSIVE GROWTH AGENDA

- Expect to sustain organic top-line momentum
  - Combination of innovation, distribution gains across channels and expansion into whitespace
- Expect better balance of top- and bottom-line growth going forward
  - Year-to-date 2018 subject to several transitory issues not expected to repeat
  - Ability to continue driving commercial growth
  - One-off factors to fall away, contribution from savings initiatives to accelerate
- Well-positioned to deliver top-tier organic growth at industry-leading margins
  - Driven by capability-building for brand and category advantage

# Kraft *Heinz*

---

THE KRAFT HEINZ COMPANY

## Non-GAAP Financial Measures

To supplement the financial information, Kraft Heinz has presented Organic Net Sales, Adjusted EBITDA, Constant Currency Adjusted EBITDA, and Adjusted EPS, which are considered non-GAAP financial measures. The non-GAAP financial measures provided should be viewed in addition to, and not as an alternative for, results prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) that are presented in this presentation. The non-GAAP financial measures presented may differ from similarly titled non-GAAP financial measures presented by other companies, and other companies may not define these non-GAAP financial measures in the same way. These measures are not substitutes for their comparable GAAP financial measures, such as net sales, net income/(loss), diluted earnings per share, or other measures prescribed by GAAP, and there are limitations to using non-GAAP financial measures.

Management uses these non-GAAP financial measures to assist in comparing Kraft Heinz's performance on a consistent basis for purposes of business decision making by removing the impact of certain items that management believes do not directly reflect Kraft Heinz's underlying operations. Management believes that presenting Kraft Heinz's non-GAAP financial measures is useful to investors because it (i) provides investors with meaningful supplemental information regarding financial performance by excluding certain items, (ii) permits investors to view performance using the same tools that management uses to budget, make operating and strategic decisions, and evaluate historical performance, and (iii) otherwise provides supplemental information that may be useful to investors in evaluating Kraft Heinz's results. Kraft Heinz believes that the presentation of these non-GAAP financial measures, when considered together with the corresponding GAAP financial measures and the reconciliations to those measures, provides investors with additional understanding of the factors and trends affecting Kraft Heinz's business than could be obtained absent these disclosures.

Organic Net Sales is defined as net sales excluding, when they occur, the impact of currency, acquisitions and divestitures, and a 53rd week of shipments. Kraft Heinz calculates the impact of currency on net sales by holding exchange rates constant at the previous year's exchange rate, with the exception of Venezuela, for which Kraft Heinz calculates the previous year's results using the current year's exchange rate. Organic Net Sales is a tool that can assist management and investors in comparing Kraft Heinz's performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect Kraft Heinz's underlying operations.

Adjusted EBITDA is defined as net income/(loss) from continuing operations before interest expense, other expense/(income), net, provision for/(benefit from) income taxes, and depreciation and amortization (excluding integration and restructuring expenses); in addition to these adjustments, Kraft Heinz excludes, when they occur, the impacts of integration and restructuring expenses, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, losses/(gains) on the sale of a business, nonmonetary currency devaluation (e.g., remeasurement gains and losses), and equity award compensation expense (excluding integration and restructuring expenses). Kraft Heinz also presents Adjusted EBITDA on a constant currency basis. Kraft Heinz calculates the impact of currency on Adjusted EBITDA by holding exchange rates constant at the previous year's exchange rate, with the exception of Venezuela, for which it calculates the previous year's results using the current year's exchange rate. Adjusted EBITDA and Constant Currency Adjusted EBITDA are tools that can assist management and investors in comparing Kraft Heinz's performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect Kraft Heinz's underlying operations.

Adjusted EPS is defined as diluted earnings per share excluding, when they occur, the impacts of integration and restructuring expenses, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, losses/(gains) on the sale of a business, nonmonetary currency devaluation (e.g., remeasurement gains and losses), and U.S. Tax Reform discrete income tax expense/(benefit), and including when they occur, adjustments to reflect preferred stock dividend payments on an accrual basis. Kraft Heinz believes Adjusted EPS provides important comparability of underlying operating results, allowing investors and management to assess operating performance on a consistent basis.

See the attached schedules for supplemental financial data, which includes the financial information, the non-GAAP financial measures and corresponding reconciliations to the comparable GAAP financial measures for the relevant periods.

Schedule 1

The Kraft Heinz Company  
Condensed Consolidated Statements of Income  
(in millions, except per share data)  
(Unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Net sales	\$ 6,378	\$ 6,280	\$ 19,368	\$ 19,241
Cost of products sold <sup>(a)</sup>	4,271	4,077	12,651	12,406
Gross profit	2,107	2,203	6,717	6,835
Selling, general and administrative expenses <sup>(b)</sup>	1,037	665	2,837	2,220
Operating income	1,070	1,538	3,880	4,615
Interest expense	327	306	962	926
Other expense/(income), net <sup>(c)</sup>	(71)	(127)	(196)	(510)
Income/(loss) before income taxes	814	1,359	3,114	4,199
Provision for/(benefit from) income taxes	186	416	738	1,205
Net income/(loss)	628	943	2,376	2,994
Net income/(loss) attributable to noncontrolling interest	(2)	(1)	(3)	(2)
Net income/(loss) attributable to common shareholders	\$ 630	\$ 944	\$ 2,379	\$ 2,996
Basic shares outstanding	1,219	1,218	1,219	1,218
Diluted shares outstanding	1,226	1,228	1,227	1,229
Per share data applicable to common shareholders:				
Basic earnings/(loss) per share	\$ 0.52	\$ 0.78	\$ 1.95	\$ 2.46
Diluted earnings/(loss) per share	0.51	0.77	1.94	2.44

(a) Integration and restructuring expenses recorded in cost of products sold were \$18 million for the quarter ended September 29, 2018 (\$17 million after-tax), \$85 million for the quarter ended September 30, 2017 (\$62 million after-tax), \$175 million for the nine months ended September 29, 2018 (\$147 million after-tax), and \$264 million for the nine months ended September 30, 2017 (\$187 million after-tax).

(b) Integration and restructuring expenses recorded in selling, general and administrative expenses ("SG&A") were \$14 million for the quarter ended September 29, 2018 (\$13 million after-tax), \$14 million for the quarter ended September 30, 2017 (\$12 million after-tax), \$40 million for the nine months ended September 29, 2018 (\$35 million after-tax), and \$124 million for the nine months ended September 30, 2017 (\$88 million after-tax).

(c) Integration and restructuring expenses/(income) recorded in other expense/(income), net, were income of \$1 million for the quarter ended September 29, 2018 (\$0 million after-tax), income of \$4 million for the quarter ended September 30, 2017 (\$3 million after-tax), expenses of \$63 million for the nine months ended September 29, 2018 (\$53 million after-tax), and income of \$151 million for the nine months ended September 30, 2017 (\$105 million after-tax).

Schedule 2

The Kraft Heinz Company  
Reconciliation of Net Sales to Organic Net Sales  
For the Three Months Ended  
(dollars in millions)  
(Unaudited)

	Net Sales	Currency	Acquisition s and Divestitures	Organic Net Sales	Price	Volume/Mix
<b>September 29, 2018</b>						
United States	\$ 4,431	\$ —	\$ —	\$ 4,431		
Canada	525	(24)	—	549		
EMEA	629	(12)	—	641		
Rest of World	793	(46)	47	792		
	<u>\$ 6,378</u>	<u>\$ (82)</u>	<u>\$ 47</u>	<u>\$ 6,413</u>		
<b>September 30, 2017</b>						
United States	\$ 4,351	\$ —	\$ —	\$ 4,351		
Canada	556	—	—	556		
EMEA	651	—	12	639		
Rest of World	722	18	—	704		
	<u>\$ 6,280</u>	<u>\$ 18</u>	<u>\$ 12</u>	<u>\$ 6,250</u>		
<b>Year-over-year growth rates</b>						
United States	1.8%	0.0 pp	0.0 pp	1.8%	(2.0) pp	3.8 pp
Canada	(5.6)%	(4.2) pp	0.0 pp	(1.4)%	(1.5) pp	0.1 pp
EMEA	(3.3)%	(1.9) pp	(2.0) pp	0.6%	(0.7) pp	1.3 pp
Rest of World	9.9%	(9.4) pp	6.8 pp	12.5%	6.2 pp	6.3 pp
Kraft Heinz	1.6%	(1.6) pp	0.6 pp	2.6%	(0.9) pp	3.5 pp

Schedule 3

The Kraft Heinz Company  
Reconciliation of Net Sales to Organic Net Sales  
For the Nine Months Ended  
(dollars in millions)  
(Unaudited)

	Net Sales	Currency	Acquisition s and Divestitures	Organic Net Sales	Price	Volume/Mix
<b>September 29, 2018</b>						
United States	\$ 13,312	\$ —	\$ —	\$ 13,312		
Canada	1,573	19	—	1,554		
EMEA	2,017	97	19	1,901		
Rest of World	2,466	(33)	110	2,389		
	<u>\$ 19,368</u>	<u>\$ 83</u>	<u>\$ 129</u>	<u>\$ 19,156</u>		
<b>September 30, 2017</b>						
United States	\$ 13,470	\$ —	\$ —	\$ 13,470		
Canada	1,588	—	—	1,588		
EMEA	1,895	—	43	1,852		
Rest of World	2,288	91	—	2,197		
	<u>\$ 19,241</u>	<u>\$ 91</u>	<u>\$ 43</u>	<u>\$ 19,107</u>		
<b>Year-over-year growth rates</b>						
United States	(1.2)%	0.0 pp	0.0 pp	(1.2)%	(0.3) pp	(0.9) pp
Canada	(0.9)%	1.3 pp	0.0 pp	(2.2)%	(0.3) pp	(1.9) pp
EMEA	6.5%	5.1 pp	(1.3) pp	2.7%	(0.7) pp	3.4 pp
Rest of World	7.8%	(5.9) pp	5.0 pp	8.7%	6.5 pp	2.2 pp
Kraft Heinz	0.7%	0.0 pp	0.4 pp	0.3%	0.5 pp	(0.2) pp

Schedule 4

The Kraft Heinz Company  
Reconciliation of Net Income/(Loss) to Adjusted EBITDA  
(dollars in millions)  
(Unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Net income/(loss)	\$ 628	\$ 943	\$ 2,376	\$ 2,994
Interest expense	327	306	962	926
Other expense/(income), net	(71)	(127)	(196)	(510)
Provision for/(benefit from) income taxes	186	416	738	1,205
Operating income	1,070	1,538	3,880	4,615
Depreciation and amortization (excluding integration and restructuring expenses)	254	243	702	683
Integration and restructuring expenses	32	99	215	388
Deal costs	3	—	19	—
Unrealized losses/(gains) on commodity hedges	6	(5)	11	24
Impairment losses	234	1	499	49
Losses/(gains) on sale of business	—	—	15	—
Equity award compensation expense (excluding integration and restructuring expenses)	17	12	44	38
Adjusted EBITDA	<u>\$ 1,616</u>	<u>\$ 1,888</u>	<u>\$ 5,385</u>	<u>\$ 5,797</u>
Segment Adjusted EBITDA:				
United States	\$ 1,201	\$ 1,433	\$ 4,015	\$ 4,454
Canada	144	161	450	475
EMEA	161	182	544	506
Rest of World	148	140	504	455
General corporate expenses	(38)	(28)	(128)	(93)
Adjusted EBITDA	<u>\$ 1,616</u>	<u>\$ 1,888</u>	<u>\$ 5,385</u>	<u>\$ 5,797</u>

## Schedule 5

The Kraft Heinz Company  
Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA  
For the Three Months Ended  
(dollars in millions)  
(Unaudited)

	Adjusted EBITDA	Impact of Currency	Constant Currency Adjusted EBITDA
<b>September 29, 2018</b>			
United States	\$ 1,201	\$ —	\$ 1,201
Canada	144	(7)	151
EMEA	161	(2)	163
Rest of World	148	(5)	153
General corporate expenses	(38)	1	(39)
	<u>\$ 1,616</u>	<u>\$ (13)</u>	<u>\$ 1,629</u>
<b>September 30, 2017</b>			
United States	\$ 1,433	\$ —	\$ 1,433
Canada	161	—	161
EMEA	182	—	182
Rest of World	140	4	136
General corporate expenses	(28)	—	(28)
	<u>\$ 1,888</u>	<u>\$ 4</u>	<u>\$ 1,884</u>
<b><u>Year-over-year growth rates</u></b>			
United States	(16.2)%	0.0 pp	(16.2)%
Canada	(10.3)%	(4.0) pp	(6.3)%
EMEA	(11.7)%	(1.3) pp	(10.4)%
Rest of World	5.9%	(7.1) pp	13.0%
General corporate expenses	38.0%	(0.8) pp	38.8%
Kraft Heinz	(14.4)%	(0.9) pp	(13.5)%

## Schedule 6

The Kraft Heinz Company  
Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA  
For the Nine Months Ended  
(dollars in millions)  
(Unaudited)

	Adjusted EBITDA	Impact of Currency	Constant Currency Adjusted EBITDA
<b>September 29, 2018</b>			
United States	\$ 4,015	\$ —	\$ 4,015
Canada	450	5	445
EMEA	544	30	514
Rest of World	504	(1)	505
General corporate expenses	(128)	(2)	(126)
	<u>\$ 5,385</u>	<u>\$ 32</u>	<u>\$ 5,353</u>
<b>September 30, 2017</b>			
United States	\$ 4,454	\$ —	\$ 4,454
Canada	475	—	475
EMEA	506	—	506
Rest of World	455	25	430
General corporate expenses	(93)	—	(93)
	<u>\$ 5,797</u>	<u>\$ 25</u>	<u>\$ 5,772</u>
<b><u>Year-over-year growth rates</u></b>			
United States	(9.9)%	0.0 pp	(9.9)%
Canada	(5.2)%	1.1 pp	(6.3)%
EMEA	7.5%	5.8 pp	1.7%
Rest of World	10.8%	(6.7) pp	17.5%
General corporate expenses	37.5%	2.4 pp	35.1%
Kraft Heinz	(7.1)%	0.1 pp	(7.2)%

## Schedule 7

The Kraft Heinz Company  
Reconciliation of Diluted EPS to Adjusted EPS  
(Unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Diluted EPS	\$ 0.51	\$ 0.77	\$ 1.94	\$ 2.44
Integration and restructuring expenses <sup>(a)(b)</sup>	0.03	0.06	0.19	0.14
Deal costs <sup>(a)(c)</sup>	—	—	0.01	—
Unrealized losses/(gains) on commodity hedges <sup>(a)(d)</sup>	—	—	0.01	0.01
Impairment losses <sup>(a)(e)</sup>	0.14	—	0.33	0.03
Losses/(gains) on sale of business <sup>(a)(f)</sup>	—	—	0.01	—
Nonmonetary currency devaluation <sup>(a)(g)</sup>	0.05	—	0.11	0.03
U.S. Tax Reform discrete income tax expense/(benefit) <sup>(h)</sup>	0.05	—	0.07	—
Adjusted EPS	\$ 0.78	\$ 0.83	\$ 2.67	\$ 2.65

(a) Income tax expense associated with these items is based on applicable jurisdictional tax rates and deductibility assessments of individual items.

(b) Integration and restructuring included the following gross expenses/(income):

- Expenses recorded in cost of products sold were \$18 million for the three months and \$175 million for the nine months ended September 29, 2018 and \$85 million for the three months and \$264 million for the nine months ended September 30, 2017.
- Expenses recorded in SG&A were \$14 million for the three months and \$40 million for the nine months ended September 29, 2018 and \$14 million for the three months and \$124 million for the nine months ended September 30, 2017.
- Expenses/(income) recorded in other expense/(income), net, were income of \$1 million for the three months and expenses of \$63 million for the nine months ended September 29, 2018 and income of \$4 million for the three months and \$151 million for the nine months ended September 30, 2017.

(c) Deal costs included the following gross expenses:

- Expenses recorded in cost of products sold were \$4 million for the nine months ended September 29, 2018 (there were no such expenses for the three months ended September 29, 2018 or the three or nine months ended September 30, 2017).
- Expenses recorded in SG&A were \$3 million for the three months and \$15 million for the nine months ended September 29, 2018 (there were no such expenses for the three or nine months ended September 30, 2017).

(d) Unrealized losses/(gains) on commodity hedges were recorded in cost of products sold, including gross expenses of \$6 million for the three months and \$11 million for the nine months ended September 29, 2018 and gross income of \$5 million for the three months and gross expenses of \$24 million for the nine months ended September 30, 2017.

(e) Impairment losses were recorded in SG&A, including \$234 million for the three months and \$499 million for the nine months ended September 29, 2018 and \$1 million for the three months and \$49 million for the nine months ended September 30, 2017.

(f) Losses/(gains) on sale of business were recorded in SG&A, including gross expenses of \$15 million for the nine months ended September 29, 2018 (there were no such expenses for the three months ended September 29, 2018 or the three or nine months ended September 30, 2017).

(g) Nonmonetary currency devaluation was recorded in other expense/(income), net, including gross expenses of \$64 million for the three months and \$131 million for the nine months ended September 29, 2018 and \$3 million for the three months and \$36 million for the nine months ended September 30, 2017.

(h) U.S. Tax Reform discrete income tax expense/(benefit) included expenses of \$55 million for the three months and \$79 million for the nine months ended September 29, 2018 (there were no such expenses for the three or nine months ended September 30, 2017). Expenses for the three and nine months ended September 29, 2018 primarily related to the revaluation of our deferred tax balances due to changes in state tax laws following U.S. Tax Reform. These expenses were partially offset by benefits related to the release of U.S. tax reserves and changes in estimates of certain 2017 U.S. income and deductions. Additionally, expenses for the nine months ended were partially offset by U.S. Tax Reform measurement period adjustments.

Schedule 8

The Kraft Heinz Company  
Condensed Consolidated Balance Sheets  
(in millions, except per share data)  
(Unaudited)

	September 29, 2018	December 30, 2017
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,366	\$ 1,629
Trade receivables, net	2,032	921
Sold receivables	—	353
Income taxes receivable	195	582
Inventories	3,287	2,815
Other current assets	710	966
Total current assets	7,590	7,266
Property, plant and equipment, net	7,216	7,120
Goodwill	44,308	44,824
Intangible assets, net	58,727	59,449
Other assets	1,889	1,573
<b>TOTAL ASSETS</b>	<b>\$ 119,730</b>	<b>\$ 120,232</b>
<b>LIABILITIES AND EQUITY</b>		
Commercial paper and other short-term debt	\$ 973	\$ 460
Current portion of long-term debt	405	2,743
Trade payables	4,312	4,449
Accrued marketing	494	680
Income taxes payable	104	152
Interest payable	315	419
Other current liabilities	978	1,229
Total current liabilities	7,581	10,132
Long-term debt	30,998	28,333
Deferred income taxes	14,215	14,076
Accrued postemployment costs	394	427
Other liabilities	964	1,017
<b>TOTAL LIABILITIES</b>	<b>54,152</b>	<b>53,985</b>
Redeemable noncontrolling interest	6	6
Equity:		
Common stock, \$0.01 par value	12	12
Additional paid-in capital	58,793	58,711
Retained earnings	8,576	8,589
Accumulated other comprehensive income/(losses)	(1,732)	(1,054)
Treasury stock, at cost	(264)	(224)
Total shareholders' equity	65,385	66,034
Noncontrolling interest	187	207
<b>TOTAL EQUITY</b>	<b>65,572</b>	<b>66,241</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 119,730</b>	<b>\$ 120,232</b>