# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended March 27, 2021

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

Commission File Number: 001-37482



# The Kraft Heinz Company

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization) One PPG Place, Pittsburgh, Pennsylvania (Address of principal executive offices) **46-2078182** (I.R.S. Employer Identification No.) **15222** (Zip Code)

(412) 456-5700

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 par value	КНС	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	$\times$	Accelerated filer		
Non-accelerated filer		Smaller reporting company	Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of April 24, 2021, there were 1,223,147,340 shares of the registrant's common stock outstanding.

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Unless the context otherwise requires, the terms "we," "us," "our," "Kraft Heinz," and the "Company" each refer to The Kraft Heinz Company and all of its consolidated subsidiaries.

# PART I - FINANCIAL INFORMATION

# Item 1. Financial Statements.

# The Kraft Heinz Company Condensed Consolidated Statements of Income (in millions, except per share data) (Unaudited)

	For the Thre	e Mo	Months Ended		
	March 27, 2021	ľ	March 28, 2020		
Net sales	\$ 6,394	\$	6,157		
Cost of products sold	4,193	,	4,299		
Gross profit	2,201		1,858		
Selling, general and administrative expenses, excluding impairment losses	882		862		
Goodwill impairment losses	230	1	226		
Selling, general and administrative expenses	1,112		1,088		
Operating income/(loss)	1,089	,	770		
Interest expense	415	,	310		
Other expense/(income)	(30	)	(81)		
Income/(loss) before income taxes	704	+	541		
Provision for/(benefit from) income taxes	136	,	160		
Net income/(loss)	568	- <u>-</u>	381		
Net income/(loss) attributable to noncontrolling interest	5	,	3		
Net income/(loss) attributable to common shareholders	\$ 563	s \$	378		
Per share data applicable to common shareholders:					
Basic earnings/(loss)	\$ 0.46	5\$	0.31		
Diluted earnings/(loss)	0.46	j	0.31		

See accompanying notes to the condensed consolidated financial statements.

# The Kraft Heinz Company Condensed Consolidated Statements of Comprehensive Income (in millions) (Unaudited)

		() (T)		
	_	the Three		
	March	27, 2021	March	n 28, 2020
Net income/(loss)	\$	568	\$	381
Other comprehensive income/(loss), net of tax:				
Foreign currency translation adjustments		59		(790)
Net deferred gains/(losses) on net investment hedges		5		166
Amounts excluded from the effectiveness assessment of net investment hedges		5		5
Net deferred losses/(gains) on net investment hedges reclassified to net income/(loss)		(3)		(6)
Net deferred gains/(losses) on cash flow hedges		(29)		101
Amounts excluded from the effectiveness assessment of cash flow hedges		7		5
Net deferred losses/(gains) on cash flow hedges reclassified to net income/(loss)		27		(10)
Net actuarial gains/(losses) arising during the period		2		
Net postemployment benefit losses/(gains) reclassified to net income/(loss)		(6)		(25)
Total other comprehensive income/(loss)		67		(554)
Total comprehensive income/(loss)		635		(173)
Comprehensive income/(loss) attributable to noncontrolling interest		3		(11)
Comprehensive income/(loss) attributable to common shareholders	\$	632	\$	(162)

See accompanying notes to the condensed consolidated financial statements.

# The Kraft Heinz Company Condensed Consolidated Balance Sheets (in millions, except per share data) (Unaudited)

		rch 27, 2021	December 26, 2020		
ASSETS					
Cash and cash equivalents	\$	2,360	\$ 3,417		
Trade receivables (net of allowances of \$45 at March 27, 2021 and \$48 at December 26, 2020)		2,079	2,063		
Inventories		2,676	2,773		
Prepaid expenses		136	132		
Other current assets		621	574		
Assets held for sale		5,264	1,863		
Total current assets		13,136	10,822		
Property, plant and equipment, net		6,579	6,876		
Goodwill		31,447	33,089		
Intangible assets, net		45,021	46,667		
Other non-current assets		2,481	2,376		
TOTAL ASSETS	\$	98,664	\$ 99,830		
LIABILITIES AND EQUITY					
Commercial paper and other short-term debt	\$	6	\$ 6		
Current portion of long-term debt	-	126	230		
Trade payables		4,225	4,304		
Accrued marketing		1,001	946		
Interest payable		371	358		
Other current liabilities		1,824	2,200		
Liabilities held for sale		17	17		
Total current liabilities		7,570	8,061		
Long-term debt		27,074	28,070		
Deferred income taxes		11,619	11,462		
Accrued postemployment costs		244	243		
Other non-current liabilities		1,726	1,751		
TOTAL LIABILITIES		48,233	49,587		
Commitments and Contingencies (Note 15)		10,200	10,007		
Equity:					
Common stock, \$0.01 par value (5,000 shares authorized; 1,229 shares issued and 1,223 shares outstanding at March 27, 2021; 1,228 shares issued and 1,223 shares outstanding at December 26, 2020)		12	12		
Additional paid-in capital		54,678	55,096		
Retained earnings/(deficit)		(2,131)	(2,694)		
Accumulated other comprehensive income/(losses)		(1,898)	(1,967)		
Treasury stock, at cost (6 shares at March 27, 2021 and 5 shares at December 26, 2020)		(373)	(344)		
Total shareholders' equity		50,288	50,103		
Noncontrolling interest		143	140		
TOTAL EQUITY		50,431	50,243		
	\$		\$ 99,830		
TOTAL LIABILITIES AND EQUITY	ψ	30,004	ψ <i>33</i> ,030		

See accompanying notes to the condensed consolidated financial statements.

# The Kraft Heinz Company Condensed Consolidated Statements of Equity (in millions) (Unaudited)

	ımon ock	A	Additional Paid-in Capital	Ear	Retained mings/(Deficit)	Ċ	cumulated Other Comprehensive ncome/(Losses)	Treasury ck, at Cost	N	oncontrolling Interest	То	tal Equity
Balance at December 26, 2020	\$ 12	\$	55,096	\$	(2,694)	\$	(1,967)	\$ (344)	\$	140	\$	50,243
Net income/(loss)	_				563		—	_		5		568
Other comprehensive income/(loss)	—						69	—		(2)		67
Dividends declared-common stock (\$0.40 per share)	_		(495)				—	_				(495)
Exercise of stock options, issuance of other stock awards, and other	_		77		_		_	(29)		_		48
Balance at March 27, 2021	\$ 12	\$	54,678	\$	(2,131)	\$	(1,898)	\$ (373)	\$	143	\$	50,431

	Comm Stoc		Additional Paid-in Capital	Ea	Retained rnings/(Deficit)	(	comulated Other Comprehensive Income/(Losses)	Freasury ck, at Cost	Noncontrolling Interest	То	tal Equity
Balance at December 28, 2019	\$	12	\$ 56,828	\$	(3,060)	\$	(1,886)	\$ (271)	\$ 126	\$	51,749
Net income/(loss) excluding redeemable noncontrolling interest		_			378		_	_	3		381
Other comprehensive income/(loss)		—	—				(540)	—	(14)		(554)
Dividends declared-common stock (\$0.40 per share)			(492)				—	—			(492)
Exercise of stock options, issuance of other stock awards, and other		_	42		(4)		_	2	_		40
Balance at March 28, 2020	\$	12	\$ 56,378	\$	(2,686)	\$	(2,426)	\$ (269)	\$ 115	\$	51,124

See accompanying notes to the condensed consolidated financial statements.

# The Kraft Heinz Company Condensed Consolidated Statements of Cash Flows (in millions) (Unaudited)

	For the Three	Months Ended		
	March 27, 2021	March 28, 2020		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income/(loss)	\$ 568	\$ 381		
Adjustments to reconcile net income/(loss) to operating cash flows:				
Depreciation and amortization	222	243		
Amortization of postretirement benefit plans prior service costs/(credits)	(2)	(31)		
Equity award compensation expense	51	33		
Deferred income tax provision/(benefit)	127	(46)		
Postemployment benefit plan contributions	(9)	(9)		
Goodwill and intangible asset impairment losses	230	226		
Nonmonetary currency devaluation	4	1		
Loss/(gain) on sale of business	19	2		
Other items, net	30	169		
Changes in current assets and liabilities:				
Trade receivables	(34)	(423)		
Inventories	(101)	(231)		
Accounts payable	(11)	(2)		
Other current assets	(54)	(142)		
Other current liabilities	(230)	41		
Net cash provided by/(used for) operating activities	810	212		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital expenditures	(227)	(131)		
Other investing activities, net	11	9		
Net cash provided by/(used for) investing activities	(216)	(122)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayments of long-term debt	(1,014)	(407)		
Debt prepayment and extinguishment costs	(103)	_		
Proceeds from revolving credit facility	—	4,000		
Dividends paid	(489)	(488)		
Other financing activities, net	(37)	_		
Net cash provided by/(used for) financing activities	(1,643)	3,105		
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	(8)	(71)		
Cash, cash equivalents, and restricted cash				
Net increase/(decrease)	(1,057)	3,124		
Balance at beginning of period	3,418	2,280		
Balance at end of period	\$ 2,361	\$ 5,404		
F =				

See accompanying notes to the condensed consolidated financial statements.

# The Kraft Heinz Company Notes to Condensed Consolidated Financial Statements

# Note 1. Basis of Presentation

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been omitted, in accordance with the rules of the Securities and Exchange Commission (the "SEC"). In management's opinion, these interim financial statements include all adjustments (consisting only of normal recurring adjustments) and accruals necessary to fairly state our results for the periods presented.

We operate on a 52- or 53-week fiscal year ending on the last Saturday in December in each calendar year. Unless the context requires otherwise, references to years and quarters contained herein pertain to our fiscal years and fiscal quarters. Our 2021 fiscal year is scheduled to be a 52-week period ending on December 25, 2021, and the 2020 fiscal year was a 52-week period that ended on December 26, 2020.

The condensed consolidated balance sheet data at December 26, 2020 was derived from audited financial statements, but does not include all disclosures required by U.S. GAAP. These statements should be read in conjunction with our audited consolidated financial statements and related notes in our Annual Report on Form 10-K for the year ended December 26, 2020. The results for interim periods are not necessarily indicative of future or annual results.

# **Principles of Consolidation**

The condensed consolidated financial statements include Kraft Heinz and all of our controlled subsidiaries. All intercompany transactions are eliminated.

#### **Reportable Segments**

We manage and report our operating results through three reportable segments defined by geographic region: United States, International, and Canada.

# **Considerations Related to COVID-19**

The ongoing spread of COVID-19 throughout the United States and internationally, as well as measures implemented by governmental authorities in an attempt to minimize transmission of the virus, including social distancing restrictions, shelter-in-place orders, and business shutdowns, and consumer responses have had and continue to have negative and positive implications for portions of our business. Though many areas have begun relaxing such restrictions, varying levels of restrictions remain in many places and may be increased.

In the preparation of these financial statements and related disclosures we have assessed the impact that COVID-19 has had on our estimates, assumptions, forecasts, and accounting policies and made additional disclosures, as necessary. As COVID-19 and its impacts are unprecedented and ever evolving, future events and effects related to the pandemic cannot be determined with precision and actual results could significantly differ from estimates or forecasts.

See Note 8, Goodwill and Intangible Assets, Note 11, Postemployment Benefits, and Note 15, Commitments, Contingencies and Debt, for further discussion of COVID-19 considerations.

#### **Use of Estimates**

We prepare our condensed consolidated financial statements in accordance with U.S. GAAP, which requires us to make accounting policy elections, estimates, and assumptions that affect the reported amount of assets, liabilities, reserves, and expenses. These accounting policy elections, estimates, and assumptions are based on our best estimates and judgments. We evaluate our policy elections, estimates, and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. We believe these estimates to be reasonable given the current facts available. We adjust our policy elections, estimates, and assumptions when facts and circumstances dictate. Market volatility, including foreign currency exchange rates, increases the uncertainty inherent in our estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from estimates. If actual amounts differ from estimates, we include the revisions in our consolidated results of operations in the period the actual amounts become known. Historically, the aggregate differences, if any, between our estimates and actual amounts in any year have not had a material effect on our condensed consolidated financial statements.

## Reclassifications

We made reclassifications and adjustments to certain previously reported financial information to conform to our current period presentation. In the first quarter of 2021, we reclassified certain balances, which were previously reported in prepaid expenses, to inventories on our condensed consolidated balance sheets. Certain financial statement line items in our condensed consolidated balance sheet at December 26, 2020 and our condensed consolidated statement of cash flows for the three months ended March 28, 2020, were adjusted as necessary. See Note 7, *Inventories*, for additional information.

#### Held for Sale

At March 27, 2021, we classified certain assets and liabilities as held for sale in our condensed consolidated balance sheet, primarily relating to the divestitures of our nuts business and certain of our cheese businesses, a business in our International segment, and certain manufacturing equipment and land use rights across the globe. At December 26, 2020, the assets and liabilities identified as held for sale in our condensed consolidated balance sheet primarily related to the divestiture of certain of our cheese businesses, a business in our International segment, and certain manufacturing equipment and land use rights across the globe. See Note 4, *Acquisitions and Divestitures*, for additional information.

#### **Note 2. Significant Accounting Policies**

There were no significant changes to our accounting policies from those disclosed in our Annual Report on Form 10-K for the year ended December 26, 2020.

#### Note 3. New Accounting Standards

#### Accounting Standards Adopted in the Current Year

#### Simplifying the Accounting for Income Taxes:

In December 2019, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2019-12 to simplify the accounting in Accounting Standards Codification ("ASC") 740, *Income Taxes*. This guidance removes certain exceptions related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period, and the recognition of deferred tax liabilities for outside basis differences. This guidance also clarifies and simplifies other areas of ASC 740. Certain amendments in this update must be applied on a prospective basis, certain amendments must be applied on a retrospective basis, and certain amendments must be applied on a modified retrospective basis through a cumulative-effect adjustment to retained earnings/(deficit) in the period of adoption. This ASU became effective in the first quarter of 2021. The adoption of this ASU did not impact our financial statements or the related disclosures.

#### Note 4. Acquisitions and Divestitures

#### Divestitures

#### Nuts Transaction:

In February 2021, we entered into a definitive agreement with Hormel Foods Corporation ("Hormel") to sell certain assets in our global nuts business for total consideration of approximately \$3.4 billion (the "Nuts Transaction"). The net assets to be transferred in the Nuts Transaction include, among other things, our intellectual property rights to the *Planters* brand and to the *Corn Nuts* brand, three manufacturing facilities in the U.S., and the associated inventories (collectively, the "Nuts Disposal Group").

In the first quarter of 2021, we determined that the Nuts Disposal Group met the held for sale criteria. Accordingly, we have presented the assets and liabilities of the Nuts Disposal Group as held for sale on the condensed consolidated balance sheet at March 27, 2021. As of February 10, 2021, the date the Nuts Disposal Group was determined to be held for sale, we tested the individual assets included within the Nuts Disposal Group for impairment. The net assets of the Nuts Disposal Group had an aggregate carrying amount above their \$3.4 billion estimated fair value. We determined that the goodwill within the Nuts Disposal Group was partially impaired. As a result, we recorded a non-cash goodwill impairment loss of \$230 million, which was recognized in selling, general and administrative expenses ("SG&A"), in the first quarter of 2021. Additionally, we recorded an estimated pre-tax loss on sale of business of \$19 million in the first quarter of 2021 primarily related to estimated costs to sell, which was recognized in other expense/(income) on our condensed consolidated statement of income.

The Nuts Transaction is expected to close in the second quarter of 2021, subject to customary closing conditions. The Nuts Transaction is not considered a strategic shift that will have a major effect on our operations or financial results; therefore, it will not be reported as discontinued operations.

#### **Cheese Transaction:**

In September 2020, we entered into a definitive agreement with an affiliate of Groupe Lactalis ("Lactalis") to sell certain assets in our global cheese business, as well as to license certain trademarks, for total consideration of approximately \$3.3 billion, including approximately \$3.2 billion of cash consideration and approximately \$75 million related to a perpetual license for the *Cracker Barrel* brand that Lactalis will grant to us for certain products (the "Cheese Transaction"). The Cheese Transaction has two primary components. The first component relates to the perpetual licenses for the *Kraft* and *Velveeta* brands that we will grant to Lactalis for certain cheese products (the "*Kraft* and *Velveeta* Licenses"). The second component relates to the net assets to be transferred to Lactalis (the "Cheese Disposal Group"), for which we recorded a \$300 million impairment loss in the third quarter of 2020. We discuss the considerations related to each of these components in more detail below.

Of the \$3.3 billion total consideration, approximately \$1.5 billion was attributed to the *Kraft* and *Velveeta* Licenses based on the estimated fair value of the licensed portion of each brand. Lactalis will have rights to the *Kraft* and *Velveeta* brands in association with the manufacturing, distribution, marketing, and sale of certain cheese products in certain countries. Lactalis will also receive the rights to certain know-how in manufacturing the authorized cheese products. The license income will be recognized in the future as a reduction to SG&A, as it does not constitute our ongoing major or central operations.

The remaining \$1.8 billion of consideration was attributed to the Cheese Disposal Group. The net assets in the Cheese Disposal Group are associated with our natural, grated, cultured, and specialty cheese businesses in the U.S., our grated cheese business in Canada, and our grated, processed, and natural cheese businesses outside the U.S. and Canada. The Cheese Disposal Group includes our global intellectual property rights to several brands, including, among others, *Cracker Barrel, Breakstone's, Knudsen, Athenos, Polly-O,* and *Hoffman's,* along with the *Cheez Whiz* brand in the majority of the countries outside of the U.S. and Canada. The Cheese Disposal Group also includes certain inventories, three manufacturing facilities and one distribution center in the U.S., and certain other manufacturing equipment.

Included in the consideration attributed to the Cheese Disposal Group is the perpetual license that Lactalis will grant to us for the *Cracker Barrel* brand for certain products, including macaroni and cheese. We determined that the *Cracker Barrel* license will be recognized on our consolidated balance sheet as an intangible asset upon closing of the Cheese Transaction, and increased the total consideration by approximately \$75 million as noted above, which was the estimated fair value of the licensed portion of the *Cracker Barrel* brand.

In the third quarter of 2020, we determined that the Cheese Disposal Group met the held for sale criteria. Accordingly, we have presented the assets and liabilities of the Cheese Disposal Group as held for sale on the condensed consolidated balance sheets at March 27, 2021 and December 26, 2020. As of September 15, 2020, the date the Cheese Disposal Group was determined to be held for sale, we tested the individual assets included within the Cheese Disposal Group for impairment. The net assets of the Cheese Disposal Group had an aggregate carrying amount above their \$1.8 billion estimated fair value. We determined that the goodwill within the Cheese Disposal Group was partially impaired. Accordingly, we recorded a non-cash impairment loss of \$300 million, which was recognized in SG&A, in the third quarter of 2020. As of March 27, 2021, we assessed the fair value less costs to sell of the net assets of the Cheese Disposal Group and determined that their estimated fair value exceeded their carrying amount.

Additional considerations related to the Cheese Transaction include the treatment of the *Kraft* and *Velveeta* Licenses upon closing of the transaction. At the time the licensed rights are granted, we will reassess the remaining fair value of the retained portions of the *Kraft* and *Velveeta* brands and may record a charge to reduce the intangible asset carrying amounts to reflect the lower future cash flows expected to be generated after monetization of the licensed portion of each brand. Any potential reduction to the intangible asset carrying amounts will depend upon the excess fair value, if any, over carrying amount for each brand at the time we grant the perpetual licenses, which will be on the closing date of the Cheese Transaction. Changes in the fair value of the retained and licensed portions of each brand will impact the amount of any potential charges and the amount of license income that will be recognized, which, at this time, we would not expect to exceed the fair value of the perpetual licenses.

The Cheese Transaction is expected to close in the second half of 2021, subject to customary closing conditions, including regulatory approvals. Upon closing of the Cheese Transaction, and in addition to any potential impairment losses identified related to the *Kraft* and *Velveeta* brands noted above, we may recognize a gain or loss on sale of business. While the consideration for the transaction is not expected to materially change, the actual gain or loss on sale of business to be recognized will depend on, among other things, final transaction proceeds, inventory levels and underlying costs as of the closing date, and changes in the estimated fair values of certain components of the consideration.

We utilized the excess earnings method under the income approach to estimate the fair value of the licensed portion of the *Kraft* brand and the relief from royalty method under the income approach to estimate the fair value of the licensed portions of the *Velveeta* brand and the *Cracker Barrel* brand. Some of the more significant assumptions inherent in estimating these fair values include the estimated future annual net sales and net cash flows for each brand, contributory asset charges, royalty rates (as a percentage of net sales that would hypothetically be charged by a licensor of the brand to an unrelated licensee), income tax considerations, long-term growth rates, and a discount rate that reflects the level of risk associated with the future earnings attributable to each brand. We selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, estimated product category growth rates, and guideline companies. Fair value determinations require considerable judgment and are sensitive to changes in underlying assumptions, estimates, and market factors. See Note 8, *Goodwill and Intangible Assets*, for additional information on the underlying assumptions and sensitivities.

The Cheese Transaction is not considered a strategic shift that will have a major effect on our operations or financial results; therefore, it will not be reported as discontinued operations.

#### **Other Potential Dispositions:**

As of March 27, 2021, we were in negotiations with a prospective third-party buyer for the sale of one business in our International segment. We expect this potential transaction to close in the next 12 months. We classified the related assets and liabilities as held for sale on the condensed consolidated balance sheets at March 27, 2021 and December 26, 2020. See Note 4, *Acquisitions and Divestitures*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 28, 2019 for additional information.

In the first quarter of 2020, we had deemed a separate business in our International segment held for sale and recorded an estimated pre-tax loss on sale of business of \$3 million within other expense/(income). In the fourth quarter of 2020, we deemed this business no longer held for sale and reversed the corresponding pre-tax loss. The related assets and liabilities were no longer classified as held for sale on our consolidated balance sheet at December 26, 2020.

## Heinz India Transaction:

In October 2018, we entered into a definitive agreement with two third parties, Zydus Wellness Limited and Cadila Healthcare Limited (collectively, the "Buyers"), to sell 100% of our equity interests in Heinz India Private Limited ("Heinz India") (the "Heinz India Transaction"). In connection with the Heinz India Transaction, we agreed to indemnify the Buyers from and against any tax losses for any taxable period prior to January 30, 2019 (the "Heinz India Closing Date"), including taxes for which we are liable as a result of any transaction that occurred on or before such date. We recorded tax indemnity liabilities related to the Heinz India Transaction totaling approximately \$48 million as of the Heinz India Closing Date. Future changes to the fair value of these tax indemnity liabilities will continue to impact other expense/(income) throughout the life of the exposures as a component of the gain on sale for the Heinz India Transaction. There were no changes to the tax indemnity liabilities in the first quarter of 2021. We recognized a gain of approximately \$1 million related to local India tax recoveries in the first quarter of 2020.

See Note 4, *Acquisitions and Divestitures*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional details related to this transaction and the tax indemnity associated with the Heinz India Transaction.

#### **Deal Costs:**

Related to our divestitures, we incurred aggregate deal costs of \$7 million for the three months ended March 27, 2021. We recognized these deal costs in SG&A. There were no deal costs related to divestitures for the three months ended March 28, 2020.

# Held for Sale

Our assets and liabilities held for sale, by major class, were (in millions):

	March 27, 2021									
	Nuts Transaction Cl		Cheese Transaction		Other		Total			
ASSETS										
Cash and cash equivalents	\$	—	\$	- 9	\$ 33	\$	33			
Inventories		160	3	58	11		529			
Property, plant and equipment, net		195	2	56	15		466			
Goodwill (net of impairments of \$530)		1,432	2	81	—		1,713			
Intangible assets, net		1,645	8	50	24		2,519			
Other		3		6	21		30			
Reserve for disposal groups		(26)			—		(26)			
Total assets held for sale	\$	3,409	\$ 1,7	51 \$	\$ 104	\$	5,264			
LIABILITIES										
Other		3		7	7		17			
Total liabilities held for sale	\$	3	\$	7 5	\$ 7	\$	17			

			Dec	ember 26, 2020	
	Cheese	e Transaction		Other	Total
ASSETS					
Cash and cash equivalents	\$		\$	33	\$ 33
Inventories		373		12	385
Property, plant and equipment, net		243		14	257
Goodwill (net of impairment of \$300)		281		—	281
Intangible assets, net		850		23	873
Other		10		24	34
Total assets held for sale	\$	1,757	\$	106	\$ 1,863
LIABILITIES					
Other		7		10	17
Total liabilities held for sale	\$	7	\$	10	\$ 17

Other balances held for sale at March 27, 2021 and December 26, 2020 primarily related to a business in our International segment as well as certain manufacturing equipment and land use rights across the globe. We recorded non-cash goodwill impairment losses of \$230 million in the first quarter of 2021 related to the Nuts Transaction and \$300 million in the third quarter of 2020 related to the Cheese Transaction. As a result, goodwill held for sale in the table above is presented net of cumulative goodwill impairment losses of \$530 million at March 27, 2021 and \$300 million at December 26, 2020.

# Note 5. Restructuring Activities

See our consolidated financial statements and related notes in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on our restructuring activities.

# **Restructuring Activities:**

We have restructuring programs globally, which are focused primarily on workforce reduction and factory closure and consolidation. For the three months ended March 27, 2021, we eliminated approximately 100 positions related to these programs. As of March 27, 2021, we expect to eliminate approximately 270 additional positions during the remainder of 2021. For the three months ended March 27, 2021, restructuring expenses were \$18 million, which included \$4 million of severance and employee benefit costs and \$14 million of other implementation costs. Total restructuring expenses for the three months ended March 28, 2020 were insignificant.



Our net liability balance for restructuring project costs that qualify as exit and disposal costs under U.S. GAAP (i.e., severance and employee benefit costs and other exit costs) was (in millions):

	Severance a Employee Be Čosts		Other Exi	t Costs	Total
Balance at December 26, 2020	\$	10	\$	20	\$ 30
Charges/(credits)		4			4
Cash payments		(3)		(1)	(4)
Balance at March 27, 2021	\$	11	\$	19	\$ 30

We expect the liability for severance and employee benefit costs as of March 27, 2021 to be paid by the end of 2021. The liability for other exit costs primarily relates to lease obligations. The cash impact of these obligations will continue for the duration of the lease terms, which expire between 2021 and 2026.

#### **Total Expenses:**

Total expense/(income) related to restructuring activities, by income statement caption, were (in millions):

	For the Th	ee Months Ended
	March 27, 2021	March 28, 2020
Severance and employee benefit costs - Cost of products sold	\$	3 \$ 1
Severance and employee benefit costs - SG&A		1 (4)
Other costs - SG&A	1	4 3
	\$ 1	3 \$ —

We do not include our restructuring activities within Segment Adjusted EBITDA (as defined in Note 17, *Segment Reporting*). The pre-tax impact of allocating such expenses to our segments would have been (in millions):

	For	For the Three Months Ended		
	March	27, 2021	March 28, 202	20
United States	\$	1	\$	—
International		4		(1)
Canada				1
General corporate expenses		13	-	
	\$	18	\$	

# Note 6. Restricted Cash

The following table provides a reconciliation of cash and cash equivalents, as reported on our condensed consolidated balance sheets, to cash, cash equivalents, and restricted cash, as reported on our condensed consolidated statements of cash flows (in millions):

	March 27, 2021	]	December 26, 2020
Cash and cash equivalents	\$ 2,360	\$	3,417
Restricted cash included in other non-current assets	1		1
Cash, cash equivalents, and restricted cash	\$ 2,361	\$	3,418

At March 27, 2021 and December 26, 2020, cash and cash equivalents excluded amounts classified as held for sale. See Note 4, Acquisitions and Divestitures, for additional information.



# Note 7. Inventories

Inventories consisted of the following (in millions):

	March 27, 2021		Dec	ember 26, 2020
Packaging and ingredients	\$	482	\$	482
Spare parts		211		219
Work in process		247		268
Finished products		1,736		1,804
Inventories	\$	2,676	\$	2,773

At March 27, 2021 and December 26, 2020, inventories excluded amounts classified as held for sale. See Note 4, Acquisitions and Divestitures, for additional information.

In the first quarter of 2021, we reclassified certain balances from prepaid expenses to inventories on our condensed consolidated balance sheets. See Note 1, *Basis of Presentation*, for additional information.

#### Note 8. Goodwill and Intangible Assets

#### Goodwill:

Changes in the carrying amount of goodwill, by segment, were (in millions):

	Uni	ted States	Inte	ernational	Canada	Total
Balance at December 26, 2020	\$	28,429	\$	3,160	\$ 1,500	\$ 33,089
Reclassified to assets held for sale		(1,653)		—	(9)	(1,662)
Translation adjustments and other		—		(15)	35	20
Balance at March 27, 2021	\$	26,776	\$	3,145	\$ 1,526	\$ 31,447

At March 27, 2021 and December 26, 2020, goodwill excluded amounts classified as held for sale. Additionally, the amounts reclassified to assets held for sale in the table above represent the goodwill that was tested and determined to be partially impaired in connection with the Nuts Transaction. The resulting impairment loss of \$230 million was recognized as a reduction to assets held for sale at March 27, 2021. See Note 4, *Acquisitions and Divestitures*, for additional information related to the Nuts Transaction and the Cheese Transaction and their financial statement impacts.

# Q1 2021 Goodwill Impairment Testing

In the first quarter of 2021, we announced the Nuts Transaction and determined that the Nuts Disposal Group was held for sale. Accordingly, based on a relative fair value allocation, we reclassified \$1.7 billion of goodwill to assets held for sale, which included a portion of goodwill from four of our reporting units. The Nuts Transaction primarily affected our Kids, Snacks, and Beverages ("KSB") reporting unit but also affected, to a lesser extent, our Enhancers, Specialty, and Away From Home ("ESA"), Canada Foodservice, and Puerto Rico reporting units. These reporting units were evaluated for impairment prior to their representative inclusion in the Nuts Disposal Group as well as on a post-reclassification basis. The fair value of all reporting units was determined to be in excess of their carrying amounts in both scenarios and, therefore, no impairment was recorded.

As of March 27, 2021, we maintain 14 reporting units, nine of which comprise our goodwill balance. These nine reporting units had an aggregate goodwill carrying amount of \$31.4 billion at March 27, 2021. As of their latest impairment testing date, three reporting units had 10% or less fair value over carrying amount and an aggregate goodwill carrying amount of \$7.3 billion, three reporting units had between 10-20% fair value over carrying amount and a goodwill carrying amount of \$11.1 billion, two reporting units had between 20-50% fair value over carrying amount and a goodwill carrying amount of \$12.4 billion, and one reporting unit had over 50% fair value over carrying amount and a goodwill carrying amount of \$326 million. We test our reporting units for impairment annually as of the first day of our second quarter, or more frequently if events or circumstances indicate it is more likely than not that the fair value of a reporting unit is less than its carrying amount.

# Q1 2020 Goodwill Impairment Testing

As previously disclosed, in the first quarter of 2020, following changes to our internal reporting and reportable segments, the composition of certain of our reporting units changed and we performed an interim impairment test (or transition test) on the affected reporting units on both a pre- and post-reorganization basis.

We performed our pre-reorganization impairment test as of December 29, 2019, which was our first day of 2020. There were no impairment losses resulting from our pre-reorganization impairment test.



We performed our post-reorganization impairment test as of December 29, 2019. There were six reporting units in scope for our post-reorganization impairment test: Northern Europe, Continental Europe, Asia, Australia, New Zealand, and Japan ("ANJ"), Latin America ("LATAM"), and Puerto Rico. As a result of our post-reorganization impairment test, we recognized a non-cash impairment loss of \$226 million in SG&A in the first quarter of 2020 related to two reporting units contained within our International segment, including \$83 million related to our ANJ reporting unit and \$143 million related to our LATAM reporting unit, which represented all of the goodwill associated with these reporting units. The remaining reporting units tested as part of our post-reorganization impairment test each had excess fair value over carrying amount as of December 29, 2019.

See Note 9, *Goodwill and Intangible Assets*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on these impairment losses.

Accumulated impairment losses to goodwill were \$10.8 billion as of March 27, 2021.

#### Additional Goodwill Considerations

Fair value determinations require considerable judgment and are sensitive to changes in underlying assumptions, estimates, and market factors. Estimating the fair value of individual reporting units requires us to make assumptions and estimates regarding our future plans, as well as industry, economic, and regulatory conditions. These assumptions and estimates include estimated future annual net cash flows, income tax rates, discount rates, growth rates, and other market factors. If current expectations of future growth rates and margins are not met, if market factors outside of our control, such as discount rates, income tax rates, foreign currency exchange rates, or any factors that could be affected by COVID-19, change, or if management's expectations or plans otherwise change, including updates to our long-term operating plans, then one or more of our reporting units might become impaired in the future. Additionally, any decisions to divest certain non-strategic assets could lead to the impairment of one or more of our reporting units in the future.

In 2020 and continuing into 2021, the COVID-19 pandemic produced and has continued to produce a short-term beneficial financial impact for our consolidated results. Retail sales have increased due to higher than anticipated consumer demand for our products. The foodservice channel, however, has experienced a negative impact from prolonged social distancing mandates limiting access to and capacity at away-from-home establishments for a longer period of time than was expected when they were originally put in place. Our Canada Foodservice reporting unit is the most exposed of our reporting units to the long-term impacts to away-from-home establishments. While our other reporting units have varying levels of exposure to the foodservice channel, they also have exposure to the retail channel, which offsets some of the risk associated with the potential long-term impacts of shifts in net sales between retail and away-from-home establishments. Our Canada Foodservice reporting unit was impaired during our 2020 annual impairment test, reflecting our best estimate at that time of the future outlook and risks of this business. The Canada Foodservice reporting unit maintains an aggregate goodwill carrying amount of approximately \$157 million as of March 27, 2021. A number of factors could result in further future impairments of our foodservice (or away-from-home) businesses, including but not limited to: continued mandates around closures of dining rooms in restaurants, distancing of people within establishments resulting in fewer customers, the total number of restaurant closures, forthcoming changes in consumer preferences or regulatory requirements over product formats (e.g., table top packaging vs. single serve packaging), and consumer trends of dining-in versus dining-out. Given the evolving nature of and uncertainty driven by the COVID-19 pandemic, we will continue to evaluate the impact on our reporting units as adverse changes to these assumptions could result in future impairments.

Our reporting units that were impaired were written down to their respective fair values resulting in zero excess fair value over carrying amount as of the applicable impairment test dates. Accordingly, these and other reporting units that have 20% or less excess fair value over carrying amount as of their latest impairment testing date have a heightened risk of future impairments if any assumptions, estimates, or market factors change in the future. Although the remaining reporting units have more than 20% excess fair value over carrying amount as of their latest impairment testing date, these amounts are also associated with the acquisition of H. J. Heinz Company in 2013 by Berkshire Hathaway Inc. and 3G Global Food Holdings, LP (the "2013 Heinz Acquisition") and the merger of Kraft Foods Group, Inc. with and into H.J. Heinz Holding Corporation in 2015 (the "2015 Merger") and are recorded on the balance sheet at their estimated acquisition date fair values. Therefore, if any assumptions, estimates, or market factors change in the future, these amounts are also susceptible to impairments.

# Indefinite-lived intangible assets:

Changes in the carrying amount of indefinite-lived intangible assets, which primarily consisted of trademarks, were (in millions):

Reclassified to assets held for sale	(1,487)
	(1,407)
Translation adjustments	66
Balance at March 27, 2021	\$ 40,846

At March 27, 2021 and December 26, 2020, indefinite-lived intangible assets excluded amounts classified as held for sale. Indefinite-lived intangible assets amounts reclassified to assets held for sale in the table above represent the *Planters* trademark in connection with the Nuts Transaction. See Note 4, *Acquisitions and Divestitures*, for additional information on amounts held for sale.

Our indefinite-lived intangible asset balance primarily consists of a number of individual brands, which had an aggregate carrying amount of \$40.8 billion at March 27, 2021. We test our brands for impairment annually as of the first day of our second quarter, or more frequently if events or circumstances indicate it is more likely than not that the fair value of a brand is less than its carrying amount. There were no indications that any of our brands were more likely than not impaired in the first quarter of 2021.

## Additional Indefinite-Lived Intangible Asset Considerations

Fair value determinations require considerable judgment and are sensitive to changes in underlying assumptions, estimates, and market factors. Estimating the fair value of individual brands requires us to make assumptions and estimates regarding our future plans, as well as industry, economic, and regulatory conditions. These assumptions and estimates include estimated future annual net cash flows, income tax considerations, discount rates, growth rates, royalty rates, contributory asset charges, and other market factors. If current expectations of future growth rates and margins are not met, if market factors outside of our control, such as discount rates, income tax rates, foreign currency exchange rates, or any factors that could be affected by COVID-19, change, or if management's expectations or plans otherwise change, including updates to our long-term operating plans, then one or more of our brands might become impaired in the future. Additionally, any decisions to divest certain non-strategic assets could lead to the impairment of one or more of our brands in the future.

As we consider the ongoing impact of the COVID-19 pandemic with regard to our indefinite-lived intangible assets, a number of factors could have a future adverse impact on our brands, including changes in consumer and consumption trends in both the short and long term, the extent of continued government mandates to shelter in place, total number of restaurant closures, economic declines, and reductions in consumer discretionary income. We have seen an increase in our retail business in the short-term that has more than offset declines in our foodservice business over the same period. Our brands are generally common across both the retail and foodservice businesses and the fair value of our brands are subject to a similar mix of positive and negative factors. Given the evolving nature and uncertainty driven by COVID-19 pandemic, we will continue to evaluate the impact on our brands.

Our brands that were impaired in 2020 were written down to their respective fair values resulting in zero excess fair value over carrying amount as of the applicable impairment test dates. Accordingly, these and other individual brands that have 20% or less excess fair value over carrying amount as of their latest impairment testing date have a heightened risk of future impairments if any assumptions, estimates, or market factors change in the future. Although the remaining brands have more than 20% excess fair value over carrying amount as of their latest impairment testing date, these amounts are also associated with the 2013 Heinz Acquisition and the 2015 Merger and are recorded on the balance sheet at their estimated acquisition date fair values. Therefore, if any assumptions, estimates, or market factors change in the future, these amounts are also susceptible to impairments.

# Definite-lived intangible assets:

Definite-lived intangible assets were (in millions):

	March 27, 2021							D	ecember 26, 2020	
	 Gross		Accumulated Amortization		Net		Accumulated Gross Amortization		Net	
Trademarks	\$ 1,962	\$	(492)	\$	1,470	\$	2,000	\$	(478)	\$ 1,522
Customer-related assets	3,631		(938)		2,693		3,808		(942)	2,866
Other	15		(3)		12		15		(3)	12
	\$ 5,608	\$	(1,433)	\$	4,175	\$	5,823	\$	(1,423)	\$ 4,400

At March 27, 2021 and December 26, 2020, definite-lived intangible assets excluded amounts classified as held for sale. In the first quarter of 2021 in connection with the Nuts Transaction, definite-lived intangible assets reclassified to assets held for sale included customer-related assets with a net carrying value of \$133 million and the *Corn Nuts* trademark with a net carrying value of \$25 million. See Note 4, *Acquisitions and Divestitures*, for additional information on amounts held for sale.

Amortization expense for definite-lived intangible assets was \$61 million for the three months ended March 27, 2021 and \$68 million for the three months ended March 28, 2020. Aside from amortization expense and the amounts reclassified to assets held for sale, the change in definite-lived intangible assets from December 26, 2020 to March 27, 2021 primarily reflects the impact of foreign currency.

We estimate that amortization expense related to definite-lived intangible assets will be approximately \$239 million for each of the next five years.

# Note 9. Income Taxes

The provision for income taxes consists of provisions for federal, state, and foreign income taxes. We operate in an international environment; accordingly, the consolidated effective tax rate is a composite rate reflecting the earnings in various locations and the applicable tax rates. Additionally, the calculation of the percentage point impact of goodwill impairment and other items on the effective tax rate are affected by income/(loss) before income taxes. Further, small movements in tax rates due to a change in tax law or a change in tax rates that causes us to revalue our deferred tax balances produces volatility in our effective tax rate. Our quarterly income tax provision is determined based on our estimated full year effective tax rate, adjusted for tax attributable to infrequent or unusual items, which are recognized on a discrete period basis in the income tax provision for the period in which they occur.

Our effective tax rate of 19.3% for the three months ended March 27, 2021 was favorably impacted by the geographic mix of pre-tax income and the impact of certain net discrete items, including the reversal of uncertain tax position reserves in certain U.S. state and foreign jurisdictions, favorable changes in estimates of certain foreign taxes, and the revaluation of our deferred tax balances due to changes in U.S. state tax rates. These impacts were partially offset by the unfavorable impact of certain net discrete items, primarily due to non-deductible goodwill impairment (8.2%) related to the Nuts Transaction.

Our effective tax rate of 29.6% for the three months ended March 28, 2020 was unfavorably impacted by net discrete items, primarily related to nondeductible goodwill impairments (9.1%), which were partially offset by a favorable geographic mix of pre-tax income.

#### Note 10. Employees' Stock Incentive Plans

#### **Stock Options:**

Our stock option activity and related information was:

	Number of Stock Options	Weighted Average Exercise Price (per share)
Outstanding at December 26, 2020	13,479,668	\$ 43.71
Granted	980,222	37.09
Forfeited	(202,229)	49.25
Exercised	(958,927)	25.82
Outstanding at March 27, 2021	13,298,734	44.43

The aggregate intrinsic value of stock options exercised during the period was \$9 million for the three months ended March 27, 2021.

# **Restricted Stock Units:**

Our restricted stock unit ("RSU") activity and related information was:

	Number of Units	Gighted Average Grant Date Fair Value (per share)
Outstanding at December 26, 2020	14,235,922	\$ 31.32
Granted	2,880,455	37.09
Forfeited	(271,523)	30.73
Vested	(233,994)	77.29
Outstanding at March 27, 2021	16,610,860	31.68

Marial Assess

The aggregate fair value of RSUs that vested during the period was \$9 million for the three months ended March 27, 2021.

# **Performance Share Units:**

Our performance share unit ("PSU") activity and related information was:

	Number of Units	G	eighted Average Frant Date Fair Value (per share)
Outstanding at December 26, 2020	7,778,710	\$	33.16
Granted	1,571,066		34.66
Forfeited	(144,762)		42.79
Outstanding at March 27, 2021	9,205,014		33.27

## Note 11. Postemployment Benefits

See our consolidated financial statements and related notes in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on our postemployment related accounting policies.

#### **Pension Plans**

# Components of Net Pension Cost/(Benefit):

Net pension cost/(benefit) consisted of the following (in millions):

		For the Three Months Ended						
		<b>U.S.</b> ]	Plans	Non-U.S. Plans				
	Mare	ch 27, 2021	March 28, 2020	March 27, 2021	March 28, 2020			
Service cost	\$	2	\$ 2	\$ 4	\$ 4			
Interest cost		22	33	7	9			
Expected return on plan assets		(45)	(52)	(23)	(26)			
Special/contractual termination benefits		4	—	—	—			
Net pension cost/(benefit)	\$	(17)	\$ (17)	\$ (12)	\$ (13)			

We present all non-service cost components of net pension cost/(benefit) within other expense/(income) on our condensed consolidated statements of income. In the first quarter of 2021, we recognized \$4 million of special/contractual termination benefits related to the Nuts Transaction. These costs are recorded in other expense/(income) as a component of our estimated pre-tax loss on sale of business on the condensed consolidated statement of income for the three months ended March 27, 2021.

# **Employer Contributions:**

Related to our non-U.S. pension plans, we contributed \$5 million during the three months ended March 27, 2021 and plan to make further contributions of approximately \$9 million during the remainder of 2021. We did not contribute to our U.S. pension plans during the three months ended March 27, 2021 and do not plan to make contributions during the remainder of 2021. Estimated future contributions take into consideration current economic conditions, including the impacts of COVID-19, which at this time are expected to have minimal impact on expected contributions for the remainder of 2021. Our actual contributions and plans may change due to many factors, including changes in tax, employee benefit, or other laws and regulations, tax deductibility, significant differences between expected and actual pension asset performance or interest rates, or other factors.

#### **Postretirement Plans**

# Components of Net Postretirement Cost/(Benefit):

Net postretirement cost/(benefit) consisted of the following (in millions):

	For	the Three	Months Ended		
	March	27, 2021	March 28, 2020		
Service cost	\$	1	\$ 2		
Interest cost		5	8		
Expected return on plan assets		(12)	(12)		
Amortization of prior service costs/(credits)		(2)	(31)		
Amortization of unrecognized losses/(gains)		(4)	(3)		
Net postretirement cost/(benefit)	\$	(12)	\$ (36)		



We present all non-service cost components of net postretirement cost/(benefit) within other expense/(income) on our condensed consolidated statements of income.

# **Employer Contributions:**

During the three months ended March 27, 2021, we contributed \$4 million to our postretirement benefit plans. We plan to make further contributions of approximately \$10 million to our postretirement benefit plans during the remainder of 2021. Estimated future contributions take into consideration current economic conditions, including the impacts of COVID-19, which at this time are expected to have minimal impact on expected contributions for the remainder of 2021. Our actual contributions and plans may change due to many factors, including changes in tax, employee benefit, or other laws and regulations, tax deductibility, significant differences between expected and actual postretirement plan asset performance or interest rates, or other factors.

#### **Note 12. Financial Instruments**

See our consolidated financial statements and related notes in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on our overall risk management strategies, our use of derivatives, and our related accounting policies.

#### **Derivative Volume:**

The notional values of our outstanding derivative instruments were (in millions):

		Notional Amount				
	Ν	March 27, 2021 December 26, 2				
Commodity contracts	\$	493	\$	384		
Foreign exchange contracts		3,626		3,658		
Cross-currency contracts		8,189		8,189		

#### Fair Value of Derivative Instruments:

The fair values and the levels within the fair value hierarchy of derivative instruments recorded on the condensed consolidated balance sheets were (in millions):

					March	27, 2	2021				
	r Identica Liab	al Asse ilities		Si	ն որ	outs			Total Fa	air Valu	ie
A	ssets	Li	abilities		Assets	]	Liabilities		Assets	Lia	abilities
\$		\$	—	\$	8	\$	55	\$	8	\$	55
					294		354		294		354
	77		6		6		2		83		8
					19		11		19		11
\$	77	\$	6	\$	327	\$	422	\$	404	\$	428
	fo A	for Identics Liab (Lee Assets \$ — 77 77	for Identical Asse Liabilities (Level 1) Assets Li \$ \$  77 	(Level 1)       Assets     Liabilities       \$     -     \$     -       77     6	for Identical Assets and Liabilities (Level 1) Assets Liabilities \$ \$ \$ 77 6 	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)   Significant Ot Ing (Level Assets     Assets   Liabilities     Assets   -     \$   -   \$     \$   -   \$     \$   -   \$     77   6   6     -   -   19	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)   Significant Other ( Inputs (Level 2)     Assets   Liabilities     \$   \$ 8     \$   \$ 8     -   -     77   6     6   -      19	for Identical Assets and Liabilities (Level 1) Significant Other Observable Inputs (Level 2)   Assets Liabilities   \$ \$ 8   \$ \$ 8   \$ \$ 8   \$ \$ 294   77 6   6 2    19   11	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)   Significant Other Observable Inputs (Level 2)     Assets   Liabilities     \$   \$ 8   \$ 55   \$     -    294   354     77   6   6   2       19   11	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)Significant Other Observable Inputs (Level 2)Total FaAssetsLiabilitiesAssetsLiabilitiesAssets\$—\$8\$55\$8\$—\$8\$55\$8———2943542947766283——191119	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)   Significant Other Observable Inputs (Level 2)   Total Fair Value     Assets   Liabilities   Assets   Liabilities   Total Fair Value     Assets   Liabilities   Assets   Liabilities   Assets   Liabilities     \$   \$   \$ 8   \$ 55   \$ 8   \$       294   354   294       19   11   19

(a) At March 27, 2021, the fair value of our derivative assets was recorded in other current assets (\$26 million) and other non-current assets (\$1 million), and the fair value of our derivative liabilities was recorded in other current liabilities (\$58 million) and other non-current liabilities (\$8 million).

(b) At March 27, 2021, the fair value of our derivative assets was recorded in other non-current assets, and the fair value of our derivative liabilities was recorded in other current liabilities (\$66 million) and other non-current liabilities (\$288 million).

(c) At March 27, 2021, the fair value of our derivative assets was recorded in other current assets, and the fair value of derivative liabilities was recorded in other current liabilities.



	December 26, 2020										
	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)			Significant Other Observable Inputs (Level 2)				 Total Fa	uir Valu	16	
	A	ssets	L	iabilities		Assets		Liabilities	Assets	Li	abilities
Derivatives designated as hedging instruments:	_							<u>.</u>			
Foreign exchange contracts <sup>(a)</sup>	\$		\$		\$	9	\$	46	\$ 9	\$	46
Cross-currency contracts <sup>(b)</sup>						298		333	298		333
Derivatives not designated as hedging instruments:											
Commodity contracts <sup>(c)</sup>		50		14		3		1	53		15
Foreign exchange contracts <sup>(a)</sup>				_		20		9	20		9
Total fair value	\$	50	\$	14	\$	330	\$	389	\$ 380	\$	403

(a) At December 26, 2020, the fair value of our derivative assets was recorded in other current assets (\$28 million) and other non-current assets (\$1 million), and the fair value of our derivative liabilities was recorded in other current liabilities (\$50 million) and other non-current liabilities (\$5 million).

(b) At December 26, 2020, the fair value of our derivative assets was recorded in other non-current assets, and the fair value of our derivative liabilities was recorded in other current liabilities (\$41 million) and other non-current liabilities (\$292 million).

(c) At December 26, 2020, the fair value of our derivative assets was recorded in other current assets, and the fair value of our derivative liabilities was recorded in other current liabilities.

Our derivative financial instruments are subject to master netting arrangements that allow for the offset of assets and liabilities in the event of default or early termination of the contract. We elect to record the gross assets and liabilities of our derivative financial instruments on the condensed consolidated balance sheets. If the derivative financial instruments had been netted on the condensed consolidated balance sheets, the asset and liability positions each would have been reduced by \$263 million at March 27, 2021 and \$315 million at December 26, 2020. We had collected collateral related to commodity derivative margin requirements of \$69 million at March 27, 2021 and \$25 million at December 26, 2020, which was included in other current liabilities on our condensed consolidated balance sheets.

Level 1 financial assets and liabilities consist of commodity future and options contracts and are valued using quoted prices in active markets for identical assets and liabilities.

Level 2 financial assets and liabilities consist of commodity swaps, foreign exchange forwards, options, and swaps, and cross-currency swaps. Commodity swaps are valued using an income approach based on the observable market commodity index prices less the contract rate multiplied by the notional amount. Foreign exchange forwards and swaps are valued using an income approach based on observable market forward rates less the contract rate multiplied by the notional amount. Foreign exchange options are valued using an income approach based on a Black-Scholes-Merton formula. This formula uses present value techniques and reflects the time value and intrinsic value based on observable market rates. Cross-currency swaps are valued based on observable market spot and swap rates.

We did not have any Level 3 financial assets or liabilities in any period presented.

Our calculation of the fair value of financial instruments takes into consideration the risk of nonperformance, including counterparty credit risk.

# Net Investment Hedging:

At March 27, 2021, we had the following items designated as net investment hedges:

- Non-derivative foreign-denominated debt with principal amounts of €650 million and £400 million;
- Cross-currency contracts with notional amounts of £1.0 billion (\$1.4 billion), C\$2.1 billion (\$1.6 billion), €1.9 billion (\$2.1 billion), and ¥9.6 billion (\$85 million); and
- Foreign exchange contracts denominated in Chinese renminbi with an aggregate notional amount of \$114 million.

We periodically use non-derivative instruments such as non-U.S. dollar financing transactions or non-U.S. dollar assets or liabilities, including intercompany loans, to hedge the exposure of changes in underlying foreign currency denominated subsidiary net assets, and they are designated as net investment hedges. At March 27, 2021, we had euro intercompany loans with an aggregate notional amount of \$94 million.

The component of the gains and losses on our net investment in these designated foreign operations, driven by changes in foreign exchange rates, are economically offset by fair value movements on the effective portion of our cross-currency contracts and foreign exchange contracts and remeasurements of our foreign-denominated debt.

# Cash Flow Hedge Coverage:

At March 27, 2021, we had entered into foreign exchange contracts designated as cash flow hedges for periods not exceeding the next two years and into cross-currency contracts designated as cash flow hedges for periods not exceeding the next eight years.

# Deferred Hedging Gains and Losses on Cash Flow Hedges:

Based on our valuation at March 27, 2021 and assuming market rates remain constant through contract maturities, we expect transfers to net income/(loss) of unrealized losses on foreign currency cash flow hedges during the next 12 months to be approximately \$34 million. Additionally, we expect transfers to net income/(loss) of unrealized gains on cross-currency cash flow hedges and unrealized losses on interest rate cash flow hedges during the next 12 months to each be insignificant.

# Derivative Impact on the Statements of Comprehensive Income:

The following table presents the pre-tax amounts of derivative gains/(losses) deferred into accumulated other comprehensive income/(losses) and the income statement line item that will be affected when reclassified to net income/(loss) (in millions):

Accumulated Other Comprehensive Income/(Losses) Component	Comp	nins/(Losses) Re rehensive Incom erivatives Desig Instru	Location of Gains/(Losses) When Reclassified to Net Income/(Loss)		
		For the Three	Months End	led	
	Mar	ch 27, 2021	March	28, 2020	
Cash flow hedges:					
Foreign exchange contracts	\$	(1)	\$	1	Net sales
Foreign exchange contracts		(23)		72	Cost of products sold
Foreign exchange contracts (excluded component)		—		(1)	Cost of products sold
Foreign exchange contracts				—	Other expense/(income)
Cross-currency contracts		(15)	41		Other expense/(income)
Cross-currency contracts (excluded component)		7		6	Other expense/(income)
Cross-currency contracts		(6)			Interest expense
Net investment hedges:					
Foreign exchange contracts		1		2	Other expense/(income)
Foreign exchange contracts (excluded component)				(1)	Interest expense
Cross-currency contracts		(14)		186	Other expense/(income)
Cross-currency contracts (excluded component)		6		8	Interest expense
Total gains/(losses) recognized in statements of comprehensive income	\$	(45)	\$	314	

# Derivative Impact on the Statements of Income:

The following tables present the pre-tax amounts of derivative gains/(losses) reclassified from accumulated other comprehensive income/(losses) to net income/(loss) and the affected income statement line items (in millions):

	For the Three Months Ended											
		March 27, 2021						March 28, 2020				
		Cost of oducts sold		Interest expense	exp	Other pense/(income)	р	Cost of roducts sold		Interest expense	expe	Other ense/(income)
Total amounts presented in the condensed consolidated statements of income in which the following effects were recorded	\$	4,193	\$	415	\$	(30)	\$	4,299	\$	310	\$	(81)
Gains/(losses) related to derivatives designated as hedging instruments:												
Cash flow hedges:												
Foreign exchange contracts	\$	(7)	\$		\$	_	\$	1	\$		\$	
Foreign exchange contracts (excluded component)				_		_		_				_
Interest rate contracts		_		—				_		(1)		
Cross-currency contracts		—		(6)		(43)		—				3
Cross-currency contracts (excluded component)		—				6		_				7
Net investment hedges:												
Foreign exchange contracts (excluded component)		—				_		_				
Cross-currency contracts (excluded component)				4		_		_		8		_
Gains/(losses) related to derivatives not designated as hedging instruments:												
Commodity contracts		50		—				(150)		—		
Foreign exchange contracts		—		—		(5)		—		—		(28)
Cross-currency contracts		_		_				_		—		—
Total gains/(losses) recognized in statements of income	\$	43	\$	(2)	\$	(42)	\$	(149)	\$	7	\$	(18)

# Non-Derivative Impact on Statements of Comprehensive Income:

Related to our non-derivative foreign-denominated debt instruments designated as net investment hedges, we recognized pre-tax gains of \$18 million for the three months ended March 28, 2020. These amounts were recognized in other comprehensive income/(loss).

#### **Other Financial Instruments:**

The carrying amounts of cash equivalents approximated fair values at March 27, 2021 and December 26, 2020. Money market funds are included in cash and cash equivalents on the condensed consolidated balance sheets. The fair value of money market funds was \$157 million at March 27, 2021 and \$144 million at December 26, 2020. These are considered Level 1 financial assets and are valued using quoted prices in active markets for identical assets.

# Note 13. Accumulated Other Comprehensive Income/(Losses)

The components of, and changes in, accumulated other comprehensive income/(losses), net of tax, were as follows (in millions):

	Foreign Currency Translation Adjustments	Net Postemployment Benefit Plan Adjustments	Net Cash Flow Hedge Adjustments	Total
Balance as of December 26, 2020	\$ (2,218)	\$ 158	\$ 93	\$ (1,967)
Foreign currency translation adjustments	61	—	—	61
Net deferred gains/(losses) on net investment hedges	5	—	—	5
Amounts excluded from the effectiveness assessment of net investment hedges	5	_	_	5
Net deferred losses/(gains) on net investment hedges reclassified to net income/(loss)	(3)		_	(3)
Net deferred gains/(losses) on cash flow hedges	—	—	(29)	(29)
Amounts excluded from the effectiveness assessment of cash flow hedges	_	—	7	7
Net deferred losses/(gains) on cash flow hedges reclassified to net income/(loss)	_		27	27
Net actuarial gains/(losses) arising during the period	_	2	—	2
Net postemployment benefit losses/(gains) reclassified to net income/(loss)	—	(6)	—	(6)
Total other comprehensive income/(loss)	68	(4)	5	69
Balance as of March 27, 2021	\$ (2,150)	\$ 154	\$ 98	\$ (1,898)

The gross amount and related tax benefit/(expense) recorded in, and associated with, each component of other comprehensive income/(loss) were as follows (in millions):

	For the Three Months Ended							
		Ma	rch 27, 2021		March 28, 2020			
	Before Tax Amount		Tax	Net of Tax Amount	Before Tax Amount	Tax	Net of Tax Amount	
Foreign currency translation adjustments	\$ 62	\$		\$ 61	\$ (776)	\$ —	\$ (776)	
Net deferred gains/(losses) on net investment hedges	Ę		—	5	222	(56)	166	
Amounts excluded from the effectiveness assessment of net investment hedges	(		(1)	5	7	(2)	5	
Net deferred losses/(gains) on net investment hedges reclassified to net income/(loss)	(4	)	1	(3)	(8)	2	(6)	
Net deferred gains/(losses) on cash flow hedges	(45	)	16	(29)	114	(13)	101	
Amounts excluded from the effectiveness assessment of cash flow hedges	5		—	7	5		5	
Net deferred losses/(gains) on cash flow hedges reclassified to net income/(loss)	) 50		(23)	27	(10)		(10)	
Net actuarial gains/(losses) arising during the period	2			2	_		—	
Net postemployment benefit losses/(gains) reclassified to net income/(loss)	(7	)	1	(6)	(34)	9	(25)	

The amounts reclassified from accumulated other comprehensive income/(losses) were as follows (in millions):

Accumulated Other Comprehensive Income/(Losses) Component	Comprehensive Inc	Accumulated Other come/(Losses) to Net e/(Loss)	Affected Line Item in the Statements of Income				
	For the Three	Months Ended					
	March 27, 2021	March 28, 2020					
Losses/(gains) on net investment hedges:							
Cross-currency contracts <sup>(a)</sup>	(4)	(8)	Interest expense				
Losses/(gains) on cash flow hedges:							
Foreign exchange contracts <sup>(b)</sup>	7	(1)	Cost of products sold				
Cross-currency contracts <sup>(b)</sup>	37	(10)	Other expense/(income)				
Cross-currency contracts <sup>(b)</sup>	6	—	Interest expense				
Interest rate contracts <sup>(c)</sup>	—	1	Interest expense				
Losses/(gains) on hedges before income taxes	46	(18)					
Losses/(gains) on hedges, income taxes	(22)	2					
Losses/(gains) on hedges	\$ 24	\$ (16)					
Losses/(gains) on postemployment benefits:							
Amortization of unrecognized losses/(gains) <sup>(d)</sup>	\$ (4)	\$ (3)					
Amortization of prior service costs/(credits) <sup>(d)</sup>	(2)	(31)					
Settlement and curtailment losses/(gains) <sup>(d)</sup>	(1)	—					
Losses/(gains) on postemployment benefits before income taxes	(7)	(34)					
Losses/(gains) on postemployment benefits, income taxes	1	9					
Losses/(gains) on postemployment benefits	\$ (6)	\$ (25)					

(a) Represents recognition of the excluded component in net income/(loss).

(b) Includes amortization of the excluded component and the effective portion of the related hedges.

(c) Represents amortization of realized hedge losses that were deferred into accumulated other comprehensive income/(losses) through the maturity of the related long-term debt instruments.

(d) These components are included in the computation of net periodic postemployment benefit costs. See Note 11, Postemployment Benefits, for additional information.

In this note we have excluded activity and balances related to noncontrolling interest due to their insignificance. This activity was primarily related to foreign currency translation adjustments.

#### Note 14. Financing Arrangements

We enter into various product financing arrangements to facilitate supply from our vendors. Balance sheet classification is based on the nature of the arrangements. We have concluded that our obligations to our suppliers, including amounts due and scheduled payment terms, are impacted by their participation in the program and therefore we classify amounts outstanding within other current liabilities on our condensed consolidated balance sheets. We had approximately \$202 million at March 27, 2021 and approximately \$236 million at December 26, 2020 on our condensed consolidated balance sheets related to these arrangements.

#### Transfers of Financial Assets:

During the fourth quarter of 2020, we entered into a nonrecourse accounts receivable factoring program whereby certain eligible receivables are sold to third party financial institutions in exchange for cash. The program provides us with an additional means for managing liquidity. Under the terms of the arrangement, we act as the collecting agent on behalf of the financial institutions to collect amounts due from customers for the receivables sold. We account for the transfer of receivables as a true sale at the point control is transferred through derecognition of the receivable on our condensed consolidated balance sheet. No receivables were sold under this accounts receivable factoring program during the three months ended March 27, 2021, and there were no amounts outstanding at March 27, 2021 or December 26, 2020. Any proceeds from the sales of receivables are included in cash flows from operating activities in the condensed consolidated statement of cash flows.

# Note 15. Commitments, Contingencies and Debt

# Legal Proceedings

We are involved in legal proceedings, claims, and governmental inquiries, inspections, or investigations ("Legal Matters") arising in the ordinary course of our business. While we cannot predict with certainty the results of Legal Matters in which we are currently involved or may in the future be involved, we do not expect that the ultimate costs to resolve the Legal Matters that are currently pending will have a material adverse effect on our financial condition, results of operations, or cash flows.

# **Class Actions and Stockholder Derivative Actions:**

The Kraft Heinz Company and certain of our current and former officers and directors are currently defendants in a consolidated securities class action lawsuit pending in the United States District Court for the Northern District of Illinois, *Union Asset Management Holding AG, et al. v. The Kraft Heinz Company, et al.* The consolidated amended class action complaint, which was filed on August 14, 2020 and also names 3G Capital, Inc. and several of its subsidiaries and affiliates ("3G Entities") as defendants, asserts claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Rule 10b-5 promulgated thereunder, based on allegedly materially false or misleading statements and omissions in public statements, press releases, investor presentations, earnings calls, Company documents, and SEC filings regarding the Company's business, financial results, and internal controls, and further alleges the 3G Entities engaged in insider trading and misappropriated the Company's material, non-public information. The plaintiffs seek damages in an unspecified amount, attorneys' fees, and other relief.

In addition, our Employee Benefits Administration Board and certain of The Kraft Heinz Company's current and former officers and employees are currently defendants in an Employee Retirement Income Security Act ("ERISA") class action lawsuit, *Osborne v. Employee Benefits Administration Board of Kraft Heinz, et al.*, which is pending in the United States District Court for the Northern District of Illinois. Plaintiffs in the lawsuit purport to represent a class of current and former employees who were participants in and beneficiaries of various retirement plans which were co-invested in a commingled investment fund known as the Kraft Foods Savings Plan Master Trust (the "Master Trust") during the period of May 4, 2017 through February 21, 2019. An amended complaint was filed on June 28, 2019. The amended complaint alleges violations of Section 502 of ERISA based on alleged breaches of obligations as fiduciaries subject to ERISA by allowing the Master Trust to continue investing in our common stock, and alleges additional breaches of fiduciary duties by current and former officers for their purported failure to monitor Master Trust fiduciaries. The plaintiffs seek damages in an unspecified amount, attorneys' fees, and other relief.

Certain of The Kraft Heinz Company's current and former officers and directors and the 3G Entities are also named as defendants in a stockholder derivative action, *In re Kraft Heinz Shareholder Derivative Litigation*, which had been previously consolidated in the United States District Court for the Western District of Pennsylvania, and is now pending in the United States District Court for the Northern District of Illinois. That complaint, which was filed on July 31, 2019, asserts state law claims for alleged breaches of fiduciary duties and unjust enrichment, as well as federal claims for contribution for alleged violations of Sections 10(b) and 21D of the Exchange Act and Rule 10b-5 promulgated thereunder, based on allegedly materially false or misleading statements and omissions in public statements and SEC filings, and for implementing cost cutting measures that allegedly damaged the Company. The plaintiffs seek damages in an unspecific amount, attorneys' fees, and other relief. A further consolidated amended complaint is expected after appointment of a lead plaintiff.

Certain of The Kraft Heinz Company's current and former officers and directors and the 3G Entities are also named as defendants in a consolidated stockholder derivative action, *In re Kraft Heinz Company Derivative Litigation*, which was filed in the Delaware Court of Chancery. The consolidated amended complaint, which was filed on April 27, 2020, alleges state law claims, contending that the 3G Entities were controlling shareholders who owed fiduciary duties to the Company, and that they breached those duties by allegedly engaging in insider trading and misappropriating the Company's material, non-public information. The complaint further alleges that certain of The Kraft Heinz Company's current and former officers and directors breached their fiduciary duties to the Company by purportedly making materially misleading statements and omissions regarding the Company's financial performance and the impairment of its goodwill and intangible assets, and by supposedly approving or allowing the 3G Entities' alleged insider trading. The complaint seeks relief against the defendants in the form of damages, disgorgement of all profits obtained from the alleged insider trading, contribution and indemnification, and an award of attorneys' fees and costs.

We intend to vigorously defend against these lawsuits; however, we cannot reasonably estimate the potential range of loss, if any, due to the early stage of these proceedings.



#### United States Government Investigations:

As previously disclosed on February 21, 2019, we received a subpoena in October 2018 from the SEC related to our procurement area, specifically the accounting policies, procedures, and internal controls related to our procurement function, including, but not limited to, agreements, side agreements, and changes or modifications to agreements with our suppliers. Following the receipt of this subpoena, we, together with external counsel and forensic accountants, and subsequently, under the oversight of the Audit Committee, conducted an internal investigation into our procurement area and related matters. The SEC has issued additional subpoenas seeking information related to our financial reporting, incentive plans, debt issuances, internal controls, disclosures, personnel, our assessment of goodwill and intangible asset impairments, our communications with certain stockholders, and other related information and materials in connection with its investigation. We have been responsive to the ongoing subpoenas and other document requests and are in discussions with the SEC regarding the potential resolution of its investigation. It is not possible at this time to predict the outcome of those discussions. The United States Attorney's Office for the Northern District of Illinois is also reviewing this matter. We cannot predict the eventual scope, duration, or outcome of any potential SEC investigation resolution or legal action, or other action, or whether it could have a material impact on our financial condition, results of operations, or cash flows.

#### Debt

#### **Borrowing Arrangements:**

On July 6, 2015, together with Kraft Heinz Foods Company ("KHFC"), our 100% owned operating subsidiary, we entered into a credit agreement (as amended, the "Credit Agreement"), which provides for a \$4.0 billion senior unsecured revolving credit facility (as amended, the "Senior Credit Facility"). In June 2018, we entered into an agreement that became effective on July 6, 2018 to extend the maturity date of our Senior Credit Facility from July 6, 2021 to July 6, 2023 and to establish a \$400 million euro equivalent swing line facility, which is available under the \$4.0 billion revolving credit facility limit for short-term loans denominated in euros on a same-day basis. In March 2020, we entered into an extension letter agreement (the "2020 Extension Agreement"), which extends \$3.9 billion of the revolving loans and commitments under the Credit Agreement from July 6, 2023 to July 6, 2024. The revolving loans and commitment Increase Amendment (the "Amendment") to the Credit Agreement, which provides for incremental revolving commitments by two additional lenders in the amount of \$50 million each, for an aggregate commitment of \$100 million. Following the execution of the Amendment, the revolving loans and commitments available under the Credit Agreement are \$4.1 billion through July 6, 2023. On April 9, 2021, we entered into an extension letter agreement (the "2021 Extension Agreement"), which extends the revolving loans and commitments available under the Credit Agreement are \$4.1 billion through July 6, 2023. On April 9, 2021, we entered into an extension letter agreement (the "2021 Extension Agreement"), which

In the first quarter of 2020, as a precautionary measure to preserve financial flexibility in light of the uncertainty in the global economy resulting from the COVID-19 pandemic, we borrowed \$4.0 billion under our Senior Credit Facility. No amounts were drawn on our Senior Credit Facility at March 27, 2021, at December 26, 2020, or during the three months ended March 27, 2021.

The Senior Credit Facility contains representations, warranties, and covenants that are typical for these types of facilities and could upon the occurrence of certain events of default restrict our ability to access our Senior Credit Facility. Our Senior Credit Facility requires us to maintain a minimum shareholders' equity (excluding accumulated other comprehensive income/(losses)) of at least \$35 billion. We were in compliance with this covenant as of March 27, 2021.

The obligations under the Credit Agreement are guaranteed by KHFC in the case of indebtedness and other liabilities of any subsidiary borrower and by The Kraft Heinz Company in the case of indebtedness and other liabilities of any subsidiary borrower and KHFC.

In March 2020, together with KHFC, we entered into an uncommitted revolving credit line agreement, which provides for borrowings up to \$300 million. Each borrowing under this uncommitted revolving credit line agreement is due within six months of the disbursement date. On March 10, 2021, we amended the uncommitted revolving credit line agreement to extend the final maturity date of the agreement from June 9, 2021 to June 9, 2022. As of March 27, 2021, no amounts had been drawn on this facility.

See Note 18, *Debt*, to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on our borrowing arrangements.



# **Tender Offer:**

In February 2021, KHFC commenced a tender offer to purchase for cash up to the maximum combined aggregate purchase price of \$1.0 billion, including principal and premium but excluding accrued and unpaid interest, of its outstanding 3.950% senior notes due July 2025, 3.000% senior notes due June 2026, 4.000% senior notes due June 2023, and 3.500% senior notes due June 2022 (the "Tender Offer"), listed in order of priority. Based on participation, KHFC elected to settle the Tender Offer on the early settlement date, March 9, 2021.

The aggregate principal amounts of senior notes before and after the Tender Offer and the amounts validly tendered pursuant to the Tender Offer were (in millions):

	Amo	regate Principal unt Outstanding ore Tender Offer	Amount Validly Tendered	Aggregate Principal Amount Outstanding After Tender Offer
3.950% senior notes due July 2025	\$	1,609	\$ 812	\$ 797
3.000% senior notes due June 2026		2,000	88	1,912
4.000% senior notes due June 2023		447	—	447
3.500% senior notes due June 2022		631	_	631

In connection with the Tender Offer, we recognized a loss on extinguishment of debt of \$106 million. This loss primarily reflects the payment of early tender premiums and fees associated with the Tender Offer as well as the write-off of unamortized debt issuance costs and discounts. We recognized this loss on extinguishment of debt within interest expense on the condensed consolidated statement of income for the three months ended March 27, 2021. The cash payments related to the debt extinguishment are classified as cash outflows from financing activities on the condensed consolidated statement of cash flows. For the three months ended March 27, 2021, debt prepayment and extinguishment costs per the condensed consolidated statement of cash flows related to the Tender Offer were \$103 million, which reflect the \$106 million loss on extinguishment of debt adjusted for the non-cash write-off of unamortized debt issuance costs of \$2 million and unamortized discounts of \$1 million.

#### **Debt Repayments:**

In February 2021, we repaid \$111 million aggregate principal amount of senior notes that matured in the period.

In February 2020, we repaid \$405 million aggregate principal amount of senior notes that matured in the period.

#### Fair Value of Debt:

At March 27, 2021, the aggregate fair value of our total debt was \$30.4 billion as compared with a carrying value of \$27.2 billion. At December 26, 2020, the aggregate fair value of our total debt was \$32.1 billion as compared with a carrying value of \$28.3 billion. Our short-term debt had a carrying value that approximated its fair value at March 27, 2021 and December 26, 2020. We determined the fair value of our long-term debt using Level 2 inputs. Fair values are generally estimated based on quoted market prices for identical or similar instruments.

#### Subsequent Event:

On April 1, 2021, we issued a notice of redemption by KHFC of all of its 4.000% senior notes due June 2023, of which \$447 million aggregate principal amount is outstanding. The effective date of this redemption is May 1, 2021. Our condensed consolidated financial statements as of March 27, 2021 are not impacted by this notice of redemption as it occurred in the second quarter of 2021.

# Note 16. Earnings Per Share

Our earnings per common share ("EPS") were:

		For the Three Months Ended		
	Ma	arch 27, 2021	N	March 28, 2020
	(	in millions, exce	ept per share data)	
Basic Earnings Per Common Share:				
Net income/(loss) attributable to common shareholders	\$	563	\$	378
Weighted average shares of common stock outstanding		1,223		1,222
Net earnings/(loss)	\$	0.46	\$	0.31
Diluted Earnings Per Common Share:				
Net income/(loss) attributable to common shareholders	\$	563	\$	378
Weighted average shares of common stock outstanding		1,223		1,222
Effect of dilutive equity awards		9		2
Weighted average shares of common stock outstanding, including dilutive effect		1,232		1,224
Net earnings/(loss)	\$	0.46	\$	0.31

We use the treasury stock method to calculate the dilutive effect of outstanding equity awards in the denominator for diluted EPS. Anti-dilutive shares were 8 million for the three months ended March 27, 2021 and 13 million for the three months ended March 28, 2020.

# Note 17. Segment Reporting

We manage and report our operating results through three reportable segments defined by geographic region: United States, International, and Canada.

Management evaluates segment performance based on several factors, including net sales and Segment Adjusted EBITDA. Segment Adjusted EBITDA is defined as net income/(loss) from continuing operations before interest expense, other expense/(income), provision for/(benefit from) income taxes, and depreciation and amortization (excluding restructuring activities); in addition to these adjustments, we exclude, when they occur, the impacts of restructuring activities, deal costs, unrealized gains/(losses) on commodity hedges (the unrealized gains and losses are recorded in general corporate expenses until realized; once realized, the gains and losses are recorded in the applicable segment's operating results), impairment losses, and equity award compensation expense (excluding restructuring activities). Segment Adjusted EBITDA is a tool that can assist management and investors in comparing our performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our underlying operations. Management uses Segment Adjusted EBITDA to evaluate segment performance and allocate resources.

Management does not use assets by segment to evaluate performance or allocate resources. Therefore, we do not disclose assets by segment.

Net sales by segment were (in millions):

	For the Three	e Months Ended
	March 27, 2021	March 28, 2020
Net sales:		
United States	\$ 4,608	\$ 4,495
International	1,394	1,301
Canada	392	361
Total net sales	\$ 6,394	\$ 6,157

# Segment Adjusted EBITDA was (in millions):

	For the Three	e Months Ended
	March 27, 2021	March 28, 2020
Segment Adjusted EBITDA:		
United States	\$ 1,280	\$ 1,209
International	283	245
Canada	87	55
General corporate expenses	(70)	(94)
Depreciation and amortization (excluding restructuring activities)	(222)	(243)
Restructuring activities	(18)	—
Deal costs	(7)	—
Unrealized gains/(losses) on commodity hedges	37	(143)
Impairment losses	(230)	(226)
Equity award compensation expense (excluding restructuring activities)	(51)	(33)
Operating income/(loss)	1,089	770
Interest expense	415	310
Other expense/(income)	(30)	(81)
Income/(loss) before income taxes	\$ 704	\$ 541

# Net sales by platform were (in millions):

	For the Three Months Ended			nded
	Marc	March 27, 2021		28, 2020
Taste Elevation	\$	1,776	\$	1,639
Fast Fresh Meals		1,541		1,456
Easy Meals Made Better		1,201		1,228
Real Food Snacking		581		570
Flavorful Hydration		411		388
Easy Indulgent Desserts		212		177
Other		672		699
Total net sales	\$	6,394	\$	6,157

Net sales by product category were (in millions):

	For the Thre	e Months Ended
	March 27, 2021	March 28, 2020
Condiments and sauces	\$ 1,682	\$ 1,581
Cheese and dairy	1,233	1,139
Ambient foods	698	716
Frozen and chilled foods	674	648
Meats and seafood	611	590
Refreshment beverages	411	389
Coffee	210	275
Infant and nutrition	107	113
Desserts, toppings and baking	242	204
Nuts and salted snacks	251	250
Other	275	252
Total net sales	\$ 6,394	\$ 6,157



#### Note 18. Other Financial Data

# **Condensed Consolidated Statements of Income Information**

Other expense/(income) consists of the following (in millions):

	For the Thre	e Months Ended
	March 27, 2021	March 28, 2020
Amortization of prior service costs/(credits)	\$ (2)	\$ (31)
Net pension and postretirement non-service cost/(benefit) <sup>(a)</sup>	(50)	(43)
Loss/(gain) on sale of business	19	2
Interest income	(5)	) (9)
Foreign exchange losses/(gains)	(36)	(17)
Derivative losses/(gains)	42	18
Other miscellaneous expense/(income)	2	(1)
Other expense/(income)	\$ (30)	\$ (81)

(a) Excludes amortization of prior service costs/(credits).

We present all non-service cost components of net pension cost/(benefit) and net postretirement cost/(benefit) within other expense/(income) on our condensed consolidated statements of income. See Note 11, *Postemployment Benefits*, for additional information on these components, including any curtailments and settlements, as well as information on our prior service credit amortization. See Note 4, *Acquisitions and Divestitures*, for additional information related to our loss/(gain) on sale of business. See Note 12, *Financial Instruments*, for information related to our derivative impacts.

Other expense/(income) was \$30 million of income for the three months ended March 27, 2021 compared to \$81 million of income for the three months ended March 28, 2020. This change was primarily driven by a \$29 million decrease in amortization of prior service credits as compared to the prior year period, a \$42 million net loss on derivative activities in the first quarter of 2021 compared to an \$18 million net loss on derivative activities in the first quarter of 2021 compared to a \$2 million net loss on sales of businesses recorded in the first quarter of 2020. These impacts were partially offset by a \$36 million net foreign exchange gain in the first quarter of 2021 as compared to a \$17 million net foreign exchange gain in the first quarter of 2020.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview

#### **Description of the Company:**

We manufacture and market food and beverage products, including condiments and sauces, cheese and dairy, meals, meats, refreshment beverages, coffee, and other grocery products throughout the world.

We manage and report our operating results through three reportable segments defined by geographic region: United States, International, and Canada.

See Note 17, Segment Reporting, in Item 1, Financial Statements, for our financial information by segment.

# **Items Affecting Comparability of Financial Results**

#### **COVID-19 Impacts:**

We have been actively monitoring the impact of COVID-19 on our business. In the first quarter of 2020, specifically in March 2020, we experienced consolidated net sales growth as higher demand for our retail products more than offset declines in our foodservice business. These trends continued into the first quarter of 2021, during which we continued to see strong levels of retail demand compared to pre-pandemic periods. However, retail consumption declined when compared to the first quarter of 2020 based on the strong consumer demand at the beginning of the COVID-19 pandemic, particularly in March 2020. This increased demand for our retail products could reverse in the future if consumer purchasing behavior changes. We expect volatility in the demand for away-from-home establishments to continue through the second quarter of 2021 and potentially beyond, which is expected to negatively impact our foodservice business. However, COVID-19 and its impacts are unprecedented and continuously evolving, and the long-term impacts to our financial condition and results of operations are still uncertain.

See *Liquidity and Capital Resources* for additional information related to the impact of COVID-19 on our overall results. For information related to the impact of COVID-19 on our segment results see *Results of Operations by Segment*.

# **Results of Operations**

We disclose in this report certain non-GAAP financial measures. These non-GAAP financial measures assist management in comparing our performance on a consistent basis for purposes of business decision-making by removing the impact of certain items that management believes do not directly reflect our underlying operations. For additional information and reconciliations from our condensed consolidated financial statements see *Non-GAAP Financial Measures*.

#### **Consolidated Results of Operations**

#### Summary of Results:

		For the Three Months Ended				
	Marc	March 27, 2021 March 28, 2020		% Change		
	(in n	(in millions, except per share data)				
Net sales	\$	6,394	\$	6,157	3.9 %	
Operating income/(loss)		1,089		770	41.3 %	
Net income/(loss)		568		381	49.0 %	
Net income/(loss) attributable to common shareholders		563		378	48.9 %	
Diluted EPS		0.46		0.31	48.4 %	

Net Sales:

		Fo	r the Three I	Months E	nded
	Mai	rch 27, 2021	March 28	, 2020	% Change
		(in millions)			
Net sales	\$	6,394	\$	6,157	3.9 %
Organic Net Sales <sup>(a)</sup>		6,308		6,151	2.5 %

(a) Organic Net Sales is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

#### Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Net sales increased 3.9% to \$6.4 billion for the three months ended March 27, 2021 compared to \$6.2 billion for the three months ended March 28, 2020, including the favorable impact of foreign currency (1.4 pp). Organic Net Sales increased 2.5% to \$6.3 billion for the three months ended March 27, 2021 compared to \$6.2 billion for the three months ended March 28, 2020, driven by higher pricing (1.5 pp) and favorable volume/mix (1.0 pp). Pricing was higher across all segments, while favorable volume/mix in the United States and International segments more than offset unfavorable volume/mix in Canada.

#### Net Income/(Loss):

		For the Three Months Ended			
	Ma	rch 27, 2021	% Change		
		(in m			
Operating income/(loss)	\$	1,089	\$ 770	41.3 %	
Net income/(loss)		568	381	49.0 %	
Net income/(loss) attributable to common shareholders		563	378	48.9 %	
Adjusted EBITDA <sup>(a)</sup>		1,580	1,415	11.6 %	

(a) Adjusted EBITDA is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

#### Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Operating income/(loss) increased to income of \$1.1 billion for the three months ended March 27, 2021 compared to income of \$770 million for the three months ended March 28, 2020. This increase was primarily driven by unrealized gains on commodity hedges in the current period compared to unrealized losses on commodity hedges in the prior period, higher Organic Net Sales, lower general corporate expenses, lower depreciation and amortization expenses, and favorable changes in key commodity costs (which we define as dairy, meat, coffee, and nuts), which more than offset higher supply chain costs and investments in marketing and people.

Net income/(loss) increased to income of \$568 million for the three months ended March 27, 2021 compared to income of \$381 million for the three months ended March 28, 2020. This increase was driven by the operating income/(loss) factors discussed above and a lower effective tax rate, partially offset by higher interest expense and unfavorable changes in other expense/(income).

- Our effective tax rate of 19.3% for the three months ended March 27, 2021 was favorably impacted by the geographic mix of pre-tax income and the impact of certain net discrete items, including the reversal of uncertain tax position reserves in certain U.S. state and foreign jurisdictions, favorable changes in estimates of certain foreign taxes, and the revaluation of our deferred tax balances due to changes in U.S. state tax rates. These impacts were partially offset by the unfavorable impact of certain net discrete items, primarily due to non-deductible goodwill impairment (8.2%) related to the Nuts Transaction. Our effective tax rate of 29.6% for the three months ended March 28, 2020 was unfavorably impacted by net discrete items, primarily related to non-deductible goodwill impairments (9.1%), which were partially offset by a favorable geographic mix of pre-tax income.
- Interest expense was \$415 million for the three months ended March 27, 2021 compared to \$310 million for the three months ended March 28, 2020. This increase was primarily driven by a \$106 million loss on extinguishment of debt recognized in the current year period in connection with the Tender Offer.
- Other expense/(income) was \$30 million of income for the three months ended March 27, 2021 compared to \$81 million of income for the three months ended March 28, 2020. This change was primarily driven by a \$29 million decrease in amortization of prior service credits as compared to the prior year period, a \$42 million net loss on derivative activities in the first quarter of 2021 compared to an \$18 million net loss on derivative activities in the first quarter of 2021 compared to a \$2 million net loss on sale of business in the first quarter of 2021 compared to a \$2 million net loss on sales of businesses recorded in the first quarter of 2020. These impacts were partially offset by a \$36 million net foreign exchange gain in the first quarter of 2021 as compared to a \$17 million net foreign exchange gain in the first quarter of 2020.

Adjusted EBITDA increased 11.6% to \$1.6 billion for the three months ended March 27, 2021 compared to \$1.4 billion for the three months ended March 28, 2020, including Adjusted EBITDA growth across all segments, lower general corporate expenses, and the favorable impact of foreign currency (1.2 pp).



# **Diluted EPS:**

	I	For the Three Months Ended			
	March 27, 2021	March 28, 2020	% Change		
	(in millions, ex	cept per share data)			
Diluted EPS	\$ 0.46	\$ 0.31	48.4 %		
Adjusted EPS <sup>(a)</sup>	0.72	0.58	24.1 %		

(a) Adjusted EPS is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Diluted EPS increased 48.4% to \$0.46 for the three months ended March 27, 2021 compared to \$0.31 for the three months ended March 28, 2020 primarily driven by the net income/(loss) factors discussed above.

		For the Three Months Ended				
	March	a 27, 2021	March 28, 202	20	\$ Change	% Change
Diluted EPS	\$	0.46	\$ 0.	31 \$	0.15	48.4 %
Restructuring activities		0.01			0.01	
Unrealized losses/(gains) on commodity hedges		(0.02)	0.	09	(0.11)	
Impairment losses		0.19	0.	18	0.01	
Losses/(gains) on sale of business		0.02			0.02	
Debt prepayment and extinguishment costs		0.06			0.06	
Adjusted EPS <sup>(a)</sup>	\$	0.72	\$ 0.	58 \$	0.14	24.1 %
Key drivers of change in Adjusted EPS <sup>(a)</sup> :						
Results of operations				\$	0.11	
Other expense/(income)					(0.02)	
Effective tax rate					0.05	
				\$	0.14	

(a) Adjusted EPS is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

Adjusted EPS increased 24.1% to \$0.72 for the three months ended March 27, 2021 compared to \$0.58 for the three months ended March 28, 2020 primarily driven by higher Adjusted EBITDA, a lower effective tax rate, and lower depreciation and amortization costs, which more than offset unfavorable changes in other expense/(income) and higher equity award compensation expense.

# **Results of Operations by Segment**

Management evaluates segment performance based on several factors, including net sales, Organic Net Sales, and Segment Adjusted EBITDA. Segment Adjusted EBITDA is defined as net income/(loss) from continuing operations before interest expense, other expense/(income), provision for/(benefit from) income taxes, and depreciation and amortization (excluding restructuring activities); in addition to these adjustments, we exclude, when they occur, the impacts of restructuring activities, deal costs, unrealized gains/(losses) on commodity hedges (the unrealized gains and losses are recorded in general corporate expenses until realized; once realized, the gains and losses are recorded in the applicable segment's operating results), impairment losses, and equity award compensation expense (excluding restructuring activities). Segment Adjusted EBITDA is a tool that can assist management and investors in comparing our performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our underlying operations.

Under highly inflationary accounting, the financial statements of a subsidiary are remeasured into our reporting currency (U.S. dollars) based on the legally available exchange rate at which we expect to settle the underlying transactions. Exchange gains and losses from the remeasurement of monetary assets and liabilities are reflected in net income/(loss), rather than accumulated other comprehensive income/(losses) on the balance sheet, until such time as the economy is no longer considered highly inflationary. The exchange gains and losses from remeasurement are recorded in current net income and are classified within other expense/(income), as nonmonetary currency devaluation. See Note 2, *Significant Accounting Policies*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020, for additional information.



# Net Sales:

	For the Three Months Ended		
	March 27, 2021	March 2	8, 2020
	(in m	uillions)	
Net sales:			
United States	\$ 4,608	\$	4,495
International	1,394		1,301
Canada	392		361
Total net sales	\$ 6,394	\$	6,157

# **Organic Net Sales:**

		For the Three Months Ended		
	Ma	March 27, 2021		h 28, 2020
		(in mi	illions)	
Organic Net Sales <sup>(a)</sup> :				
United States	\$	4,608	\$	4,495
International		1,330		1,295
Canada		370		361
Total Organic Net Sales	\$	6,308	\$	6,151

(a) Organic Net Sales is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

Drivers of the changes in net sales and Organic Net Sales for the three months ended March 27, 2021 compared to the three months ended March 28, 2020 were:

	Net Sales	Currency	Acquisitions and Divestitures	Organic Net Sales	Price	Volume/Mix
United States	2.5 %	0.0 pp	0.0 pp	2.5 %	1.0 pp	1.5 pp
International	7.2 %	4.5 pp	0.0 pp	2.7 %	2.2 pp	0.5 pp
Canada	8.8 %	6.3 pp	0.0 pp	2.5 %	4.9 pp	(2.4) pp
Kraft Heinz	3.9 %	1.4 pp	0.0 pp	2.5 %	1.5 pp	1.0 pp

# Adjusted EBITDA:

	For the Three Months Ended		
	March 27, 2021	March 28, 2020	
	(in m	illions)	
Segment Adjusted EBITDA:			
United States	\$ 1,280	\$ 1,209	
International	283	245	
Canada	87	55	
General corporate expenses	(70)	(94)	
Depreciation and amortization (excluding restructuring activities)	(222)	(243)	
Restructuring activities	(18)	—	
Deal costs	(7)	—	
Unrealized gains/(losses) on commodity hedges	37	(143)	
Impairment losses	(230)	(226)	
Equity award compensation expense (excluding restructuring activities)	(51)	(33)	
Operating income/(loss)	1,089	770	
Interest expense	415	310	
Other expense/(income)	(30)	(81)	
Income/(loss) before income taxes	\$ 704	\$ 541	

# **United States:**

		For the Three Months Ended			
	1	March 27, 2021	March 28, 2020	% Change	
		(in millions)			
Net sales	\$	4,608	\$ 4,495	2.5 %	
Organic Net Sales <sup>(a)</sup>		4,608	4,495	2.5 %	
Segment Adjusted EBITDA		1,280	1,209	5.8 %	

...

(a) Organic Net Sales is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Net sales and Organic Net Sales both increased 2.5% to \$4.6 billion for the three months ended March 27, 2021 compared to \$4.5 billion for the three months ended March 28, 2020, driven by favorable volume/mix (1.5 pp) and higher pricing (1.0 pp). Favorable volume/mix was primarily driven by favorable changes in retail inventory levels versus the prior year, which more than offset lower foodservice sales due to the COVID-19 pandemic, the negative impact from exiting the *McCafé* licensing agreement, and lower retail takeaway versus the prior year period. Higher pricing was primarily driven by reduced promotional activity versus the prior year and increases in foodservice.

Segment Adjusted EBITDA increased 5.8% to \$1.3 billion for the three months ended March 27, 2021 compared to \$1.2 billion for the three months ended March 28, 2020, as pricing gains, favorable mix, volume growth, and favorable changes in key commodity costs more than offset higher supply chain costs and investments in marketing and people.

#### International:

		For the Three Months Ended			
	Ma	rch 27, 2021	March 28, 2020	% Change	
		(in millions)			
Net sales	\$	1,394	\$ 1,301	7.2 %	
Organic Net Sales <sup>(a)</sup>		1,330	1,295	2.7 %	
Segment Adjusted EBITDA		283	245	15.5 %	

(a) Organic Net Sales is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Net sales increased 7.2% to \$1.4 billion for the three months ended March 27, 2021 compared to \$1.3 billion for the three months ended March 28, 2020, including the favorable impact of foreign currency (4.5 pp). Organic Net Sales increased 2.7% to \$1.3 billion for the three months ended March 27, 2021 compared to \$1.3 billion for the three months ended March 28, 2020, driven by higher pricing (2.2 pp) and favorable volume/mix (0.5 pp). Higher pricing was primarily driven by increases in the United Kingdom, Latin America, and Australia. Favorable volume/mix was primarily driven by growth in condiments and sauces, which more than offset declines in meals and lower foodservice sales due to the COVID-19 pandemic.

Segment Adjusted EBITDA increased 15.5% to \$283 million for the three months ended March 27, 2021 compared to \$245 million for the three months ended March 28, 2020, as Organic Net Sales growth and the favorable impact of foreign currency (5.3 pp) more than offset investments in marketing.

#### Canada:

	For the Three Months Ended			
	 March 27, 2021	March 28, 202	0 % Change	
	 (in millions)			
Net sales	\$ 392	\$ 3	51 <b>8.8</b> %	
Organic Net Sales <sup>(a)</sup>	370	30	61 2.5 %	
Segment Adjusted EBITDA	87	!	55 57.4 %	

(a) Organic Net Sales is a non-GAAP financial measure. See the Non-GAAP Financial Measures section at the end of this item.

# Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

Net sales increased 8.8% to \$392 million for the three months ended March 27, 2021 compared to \$361 million for the three months ended March 28, 2020 including the favorable impact of foreign currency (6.3 pp). Organic Net Sales increased 2.5% to \$370 million for the three months ended March 27, 2021 compared to \$361 million for the three months ended March 28, 2020, driven by higher pricing (4.9 pp), which more than offset unfavorable volume/mix (2.4 pp). Pricing was higher primarily due to favorable trade expense compared to the prior year period and higher pricing in cheese and foodservice. Unfavorable volume/mix was primarily due to lower foodservice sales related to the COVID-19 pandemic and declines in condiments and sauces and boxed dinners, which more than offset increases in cheese.

Segment Adjusted EBITDA increased 57.4% to \$87 million for the three months ended March 27, 2021 compared to \$55 million for the three months ended March 28, 2020, primarily driven by pricing gains, lower supply chain costs, and the favorable impact of foreign currency (9.6 pp).

## Liquidity and Capital Resources

In February 2020, Fitch Ratings ("Fitch") and S&P Global Ratings ("S&P") downgraded our long-term credit rating from BBB- to BB+. These downgrades adversely affect our ability to access the commercial paper market. In addition, we could experience an increase in interest costs as a result of the downgrades. These downgrades do not constitute a default or event of default under any of our debt instruments. Limitations on or elimination of our ability to access the commercial paper program may require us to borrow under the Senior Credit Facility, if necessary to meet liquidity needs. Our ability to borrow under the Senior Credit Facility is not affected by the downgrades. As of the date of this filing, our long-term debt is rated BB+ by both Fitch and S&P and Baa3 by Moody's Investor Services, Inc. ("Moody's"), with a positive outlook from Fitch and a stable outlook from Moody's and S&P.

We believe that cash generated from our operating activities and Senior Credit Facility will provide sufficient liquidity to meet our working capital needs, repayments of long-term debt, future contractual obligations, payment of our anticipated quarterly dividends, planned capital expenditures, restructuring expenditures, and contributions to our postemployment benefit plans for the next 12 months. An additional potential source of liquidity is access to capital markets. We intend to use our cash on hand for daily funding requirements.

## Cash Flow Activity For the Three Months Ended March 27, 2021 Compared to the Three Months Ended March 28, 2020:

#### Net Cash Provided by/Used for Operating Activities:

Net cash provided by operating activities was \$810 million for the three months ended March 27, 2021 compared to \$212 million for the three months ended March 28, 2020. This increase was primarily driven by favorable changes in trade receivables, largely due to the timing of receipts, Adjusted EBITDA, cash collateral related to our commodity derivative margin requirements, and inventories. These impacts were partially offset by higher cash outflows for variable compensation in 2021 compared to 2020.

# Net Cash Provided by/Used for Investing Activities:

Net cash used for investing activities was \$216 million for the three months ended March 27, 2021 compared to \$122 million for the three months ended March 28, 2020. This change was primarily driven by higher capital expenditures in 2021 compared to 2020. We expect 2021 capital expenditures to be approximately \$900 million as compared to 2020 capital expenditures of \$596 million. This increase is primarily due to increased capital investments, largely for capacity expansion, and the COVID-19 pandemic, which caused delays in our planned 2020 projects and spend. Given the continuing COVID-19 pandemic, our estimates of 2021 capital expenditures are subject to change.

#### Net Cash Provided by/Used for Financing Activities:

Net cash used for financing activities was \$1.6 billion for the three months ended March 27, 2021 compared to net cash provided by financing activities of \$3.1 billion for the three months ended March 28, 2020. This change was primarily driven by the \$4.0 billion draw on our Senior Credit Facility in 2020 and higher repayments of long-term debt and debt prepayment and extinguishment costs in 2021 compared to 2020. Higher repayments of long-term debt were primarily driven by the Tender Offer. See Note 15, *Commitments, Contingencies and Debt*, in Item 1, *Financial Statements*, for additional information on our borrowing arrangements, the Tender Offer, and debt repayments.

# Cash Held by International Subsidiaries:

Of the \$2.4 billion cash and cash equivalents on our condensed consolidated balance sheet at March 27, 2021, \$1.5 billion was held by international subsidiaries.

Subsequent to January 1, 2018, we consider the unremitted earnings of certain international subsidiaries that impose local country taxes on dividends to be indefinitely reinvested. For those undistributed earnings considered to be indefinitely reinvested, our intent is to reinvest these funds in our international operations, and our current plans do not demonstrate a need to repatriate the accumulated earnings to fund our U.S. cash requirements. The amount of unrecognized deferred tax liabilities for local country withholding taxes that would be owed related to our 2018 through 2021 accumulated earnings of certain international subsidiaries is approximately \$55 million.

Our undistributed historic earnings in foreign subsidiaries through December 30, 2017 are currently not considered to be indefinitely reinvested. Related to these undistributed historic earnings, we had recorded a deferred tax liability of approximately \$20 million on approximately \$320 million of historic earnings at March 27, 2021 and a deferred tax liability of approximately \$20 million on approximately \$300 million of historic earnings at December 26, 2020. The deferred tax liability relates to local withholding taxes that will be owed when this cash is distributed.

# Trade Payables Programs:

In order to manage our cash flow and related liquidity, we work with our suppliers to optimize our terms and conditions, which include the extension of payment terms. Our current payment terms with our suppliers, which we deem to be commercially reasonable, generally range from 0 to 200 days. We also maintain agreements with third party administrators that allow participating suppliers to track payment obligations from us, and, at the sole discretion of the supplier, sell one or more of those payment obligations to participating financial institutions. We have no economic interest in a supplier's decision to enter into these agreements and no direct financial relationship with the financial institutions. Our obligations to our suppliers, including amounts due and scheduled payment terms, are not impacted. Supplier participation in these agreements is voluntary. We estimate that the amounts outstanding under these programs were \$675 million at March 27, 2021 and \$740 million at December 26, 2020.

#### **Borrowing Arrangements:**

We maintain our Senior Credit Facility, which, following the execution of the Amendment in October 2020 and the 2021 Extension Agreement in April 2021, provides aggregate commitments of \$4.1 billion through July 6, 2023 and \$4.0 billion through July 6, 2025. Subject to certain conditions, we may increase the amount of revolving commitments and/or add additional tranches of term loans in a combined aggregate amount of up to \$900 million.

In the first quarter of 2020, as a precautionary measure to preserve financial flexibility in light of the uncertainty in the global economy resulting from the COVID-19 pandemic, we borrowed \$4.0 billion under our Senior Credit Facility. No amounts were drawn on our Senior Credit Facility at March 27, 2021, at December 26, 2020, or during the three months ended March 27, 2021.

The Senior Credit Facility contains representations, warranties, and covenants that are typical for these types of facilities and could upon the occurrence of certain events of default restrict our ability to access our Senior Credit Facility. We were in compliance with all financial covenants during the three months ended March 27, 2021.

#### Long-Term Debt:

Our long-term debt, including the current portion, was \$27.2 billion at March 27, 2021 and \$28.3 billion at December 26, 2020. This decrease was primarily related to the approximately \$900 million aggregate principal amount of certain senior notes that were validly tendered in March 2021 in the Tender Offer and the \$111 million aggregate principal amount of senior notes that were repaid at maturity in February 2021. We used cash on hand to fund the Tender Offer and to pay fees and expenses in connection therewith.

We have aggregate principal amounts of senior notes of approximately \$34 million maturing in September 2021 and approximately \$6 million maturing in March 2022. On April 1, 2021, we issued a notice of redemption by KHFC of all of its 4.000% senior notes due June 2023, of which \$447 million aggregate principal amount is outstanding. The effective date of this redemption is May 1, 2021. We expect to fund these long-term debt repayments primarily with cash on hand and cash generated from our operating activities.

We also may choose to repurchase outstanding notes through open-market purchases, through 10b5-1 plans, by means of private purchases, or otherwise, from time to time.

In September 2020, we entered into the Cheese Transaction, which includes approximately \$3.2 billion of cash consideration. In February 2021, we entered into the Nuts Transaction, which includes approximately \$3.4 billion of cash consideration. The Nuts Transaction is expected to close in the second quarter of 2021 and the Cheese Transaction is expected to close in the second half of 2021, both are subject to customary closing conditions. We expect to use post-tax transaction proceeds from the Nuts Transaction and the Cheese Transaction, along with cash generated from our operating activities, to support our capital allocation priorities, including investments in the business and opportunistic repayments of long-term debt. See Note 4, *Acquisitions and Divestitures*, in Item 1, *Financial Statements*, for additional information on the Cheese Transaction and the Nuts Transaction.

Our long-term debt contains customary representations, covenants, and events of default. We were in compliance with all financial covenants during the three months ended March 27, 2021.

See Note 15, *Commitments, Contingencies and Debt*, in Item 1, *Financial Statements*, for additional information on our long-term debt activity in 2021 and Note 18, *Debt*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on our borrowing arrangements and long-term debt.

#### Supplemental Guarantor Information:

The Kraft Heinz Company (as the "Parent Guarantor") fully and unconditionally guarantees all the senior unsecured registered notes (collectively, the "KHFC Senior Notes") issued by KHFC, our 100% owned operating subsidiary (the "Guarantee"). See Note 15, *Commitments, Contingencies and Debt*, in Item 1, *Financial Statements*, and Note 18, *Debt*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020 for additional descriptions of these guarantees.

The payment of the principal, premium, and interest on the KHFC Senior Notes is fully and unconditionally guaranteed on a senior unsecured basis by the Parent Guarantor, pursuant to the terms and conditions of the applicable indenture. None of the Parent Guarantor's subsidiaries guarantee the KHFC Senior Notes.

The Guarantee is the Parent Guarantor's senior unsecured obligation and is: (i) *pari passu* in right of payment with all of the Parent Guarantor's existing and future senior indebtedness; (ii) senior in right of payment to all of the Parent Guarantor's future subordinated indebtedness; (iii) effectively subordinated to all of the Parent Guarantor's existing and future secured indebtedness to the extent of the value of the assets secured by that indebtedness; and (iv) effectively subordinated to all existing and future indebtedness and other liabilities of the Parent Guarantor's subsidiaries.

The KHFC Senior Notes are obligations exclusively of KHFC and the Parent Guarantor and not of any of the Parent Guarantor's other subsidiaries. Substantially all of the Parent Guarantor's operations are conducted through its subsidiaries. The Parent Guarantor's other subsidiaries are separate legal entities that have no obligation to pay any amounts due under the KHFC Senior Notes or to make any funds available therefor, whether by dividends, loans, or other payments. Except to the extent the Parent Guarantor is a creditor with recognized claims against its subsidiaries, all claims of creditors (including trade creditors) and holders of preferred stock, if any, of its subsidiaries will have priority with respect to the assets of such subsidiaries over its claims (and therefore the claims of its creditors, including holders of the KHFC Senior Notes). Consequently, the KHFC Senior Notes are structurally subordinated to all liabilities of the Parent Guarantor's subsidiaries and any subsidiaries that it may in the future acquire or establish. The obligations of the Parent Guarantor will terminate and be of no further force or effect in the following circumstances: (i) (a) KHFC's exercise of its legal defeasance option or, except in the case of a guarantee of any direct or indirect parent of KHFC, covenant defeasance option in accordance with the applicable indenture, or KHFC's obligations under the applicable indenture; and (ii) the Parent Guarantor has delivered to the trustee an officer's certificate and an opinion of counsel, each stating that all conditions precedent provided for in the applicable indenture have been complied with. The Guarantee is limited by its terms to an amount not to exceed the maximum amount that can be guaranteed by the Parent Guarantor without rendering the Guarantee voidable under applicable law relating to fraudulent conveyance or fraudulent transfer or similar laws affecting the rights of creditors generally.

The following tables present summarized financial information for the Parent Guarantor and KHFC (as subsidiary issuer of the KHFC Senior Notes) (together, the "Obligor Group"), on a combined basis after the elimination of all intercompany balances and transactions between the Parent Guarantor and subsidiary issuer and investments in any subsidiary that is a non-guarantor.

#### Summarized Statement of Income

		Three Months Ended
	Mar	ch 27, 2021
Net sales	\$	4,325
Gross profit <sup>(a)</sup>		1,611
Goodwill impairment losses		230
Intercompany service fees and other recharges		1,031
Operating income/(loss)		127
Equity in earnings/(losses) of subsidiaries		754
Net income/(loss)		563
Net income/(loss) attributable to common shareholders		563

(a) For the three months ended March 27, 2021, the Obligor Group recorded \$119 million of net sales to the non-guarantor subsidiaries and \$8 million of purchases from the non-guarantor subsidiaries.

# **Summarized Balance Sheets**

	Marcl	ı 27, 2021	December 26, 2020
ASSETS			
Current assets	\$	7,322 \$	6,978
Current assets due from affiliates <sup>(a)</sup>		2,538	3,233
Non-current assets		5,396	5,562
Goodwill		8,860	10,510
Intangible assets, net		2,311	2,475
Non-current assets due from affiliates <sup>(b)</sup>		207	207
LIABILITIES			
Current liabilities	\$	4,295 \$	4,611
Current liabilities due to affiliates <sup>(a)</sup>		5,302	5,160
Non-current liabilities		29,385	30,251
Non-current liabilities due to affiliates <sup>(b)</sup>		2,000	2,000

(a) Represents receivables and short-term lending due from and payables and short-term lending due to non-guarantor subsidiaries.

(b) Represents long-term lending due from and long-term borrowings due to non-guarantor subsidiaries.

# **Commodity Trends**

We purchase and use large quantities of commodities, including dairy products, meat products, coffee beans, nuts, tomatoes, potatoes, soybean and vegetable oils, sugar and other sweeteners, corn products, wheat products, and cocoa products, to manufacture our products. In addition, we purchase and use significant quantities of resins, metals, and cardboard to package our products, and we use natural gas, electricity, and diesel fuel in the manufacturing and distribution of our products. We continuously monitor worldwide supply and cost trends of these commodities.

We define our key commodities in the United States and Canada as dairy, meat, coffee, and nuts. During the three months ended March 27, 2021, we experienced cost decreases for dairy and nuts, while costs for meat and coffee increased. We manage commodity cost volatility primarily through pricing and risk management strategies. As a result of these risk management strategies, our commodity costs may not immediately correlate with market price trends.

See our Annual Report on Form 10-K for the year ended December 26, 2020 for additional information on how we manage commodity costs.

#### **Off-Balance Sheet Arrangements and Aggregate Contractual Obligations**

In the first quarter of 2021, we completed the Tender Offer, which reduced our long-term debt maturing in 2025 and 2026. See Note 15, *Commitments, Contingencies and Debt*, in Item 1, *Financial Statements*, for additional information. There were no other material changes to our off-balance sheet arrangements or aggregate contractual obligations from those disclosed in our Annual Report on Form 10-K for the year ended December 26, 2020.

# **Equity and Dividends**

We paid common stock dividends of \$489 million for the three months ended March 27, 2021 and \$488 million for the three months ended March 28, 2020. Additionally, on April 29, 2021, our Board of Directors declared a cash dividend of \$0.40 per share of common stock, which is payable on June 25, 2021 to shareholders of record on May 28, 2021.

The declaration of dividends is subject to the discretion of our Board of Directors and depends on various factors, including our net income, financial condition, cash requirements, future prospects, and other factors that our Board of Directors deems relevant to its analysis and decision making.

#### **Critical Accounting Estimates**

Our significant accounting policies are described in Note 2, *Significant Accounting Policies*, to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 26, 2020.

We prepare our condensed consolidated financial statements in conformity with U.S. GAAP. The preparation of these financial statements requires the use of estimates, judgments, and assumptions. Our critical accounting estimates and assumptions related to goodwill and intangible assets are described below. See Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, in our Annual Report on Form 10-K for the year ended December 26, 2020 for a discussion of our other critical accounting estimates and assumptions.

#### Goodwill and Intangible Assets:

As of March 27, 2021, we maintain 14 reporting units, nine of which comprise our goodwill balance. These nine reporting units had an aggregate goodwill carrying amount of \$31.4 billion at March 27, 2021. Our indefinite-lived intangible asset balance primarily consists of a number of individual brands, which had an aggregate carrying amount of \$40.8 billion as of March 27, 2021.

We test our reporting units and brands for impairment annually as of the first day of our second quarter, or more frequently if events or circumstances indicate it is more likely than not that the fair value of a reporting unit or brand is less than its carrying amount. Such events and circumstances could include a sustained decrease in our market capitalization, increased competition or unexpected loss of market share, increased input costs beyond projections (for example due to regulatory or industry changes), disposals of significant brands or components of our business, unexpected business disruptions (for example due to a natural disaster, pandemic, or loss of a customer, supplier, or other significant business relationship), unexpected significant declines in operating results, significant adverse changes in the markets in which we operate, or changes in management strategy. We test reporting units for impairment by comparing the estimated fair value of each reporting unit with its carrying amount. We test brands for impairment by comparing the estimated fair value of each reporting amount of a reporting unit or brand exceeds its estimated fair value, we record an impairment loss based on the difference between fair value and carrying amount, in the case of reporting units, not to exceed to the associated carrying amount of goodwill.

Fair value determinations require considerable judgment and are sensitive to changes in underlying assumptions, estimates, and market factors. Estimating the fair value of individual reporting units and brands requires us to make assumptions and estimates regarding our future plans, as well as industry, economic, and regulatory conditions. These assumptions and estimates include estimated future annual net cash flows, income tax considerations, discount rates, growth rates, royalty rates, contributory asset charges, and other market factors. If current expectations of future growth rates and margins are not met, if market factors outside of our control, such as discount rates, income tax rates, foreign currency exchange rates, or any factors that could be affected by COVID-19, change, or if management's expectations or plans otherwise change, including updates to our long-term operating plans, then one or more of our reporting units or brands might become impaired in the future. Additionally, any decisions to divest certain non-strategic assets could lead to the impairment of one or more of our reporting units or brands in the future.

In 2020 and continuing into 2021, the COVID-19 pandemic produced and has continued to produce a short-term beneficial financial impact for our consolidated results. Retail sales have increased due to higher than anticipated consumer demand for our products. The foodservice channel, however, has experienced a negative impact from prolonged social distancing mandates limiting access to and capacity at away-from-home establishments for a longer period of time than was expected when they were originally put in place. Our Canada Foodservice reporting unit is the most exposed of our reporting units to the long-term impacts to away-from-home establishments. While our other reporting units have varying levels of exposure to the foodservice channel, they also have exposure to the retail channel, which offsets some of the risk associated with the potential long-term impacts of shifts in net sales between retail and away-from-home establishments. Our Canada Foodservice reporting unit was impaired during our 2020 annual impairment test, reflecting our best estimate at that time of the future outlook and risks of this business. The Canada Foodservice reporting unit maintains an aggregate goodwill carrying amount of approximately \$157 million as of March 27, 2021. A number of factors could result in further future impairments of our foodservice businesses,



including but not limited to: continued mandates around closures of dining rooms in restaurants, distancing of people within establishments resulting in fewer customers, the total number of restaurant closures, forthcoming changes in consumer preferences or regulatory requirements over product formats (e.g., table top packaging vs. single serve packaging), and consumer trends of dining-in versus dining-out. Given the evolving nature of and uncertainty driven by the COVID-19 pandemic, we will continue to evaluate the impact on our reporting units as adverse changes to these assumptions could result in future impairments.

As we consider the ongoing impact of the COVID-19 pandemic with regard to our indefinite-lived intangible assets, a number of factors could have a future adverse impact on our brands, including changes in consumer and consumption trends in both the short and long term, the extent of continued government mandates to shelter in place, total number of restaurant closures, economic declines, and reductions in consumer discretionary income. We have seen an increase in our retail business in the short-term that has more than offset declines in our foodservice business over the same period. Our brands are generally common across both the retail and foodservice businesses and the fair value of our brands are subject to a similar mix of positive and negative factors. Given the evolving nature and uncertainty driven by COVID-19 pandemic, we will continue to evaluate the impact on our brands.

As detailed in Note 8, *Goodwill and Intangible Assets*, in Item 1, *Financial Statements*, we recorded impairment losses related to goodwill and indefinitelived intangible assets in the prior year. Our reporting units and brands that were impaired were written down to their respective fair values resulting in zero excess fair value over carrying amount as of the applicable impairment test dates. Accordingly, these and other reporting units and brands that have 20% or less excess fair value over carrying amount as of their latest impairment testing date have a heightened risk of future impairments if any assumptions, estimates, or market factors change in the future.

Reporting units with 10% or less fair value over carrying amount had an aggregate goodwill carrying amount of \$7.3 billion as of their latest impairment testing date and included: Meal Foundations and Coffee, Canada Retail, and Puerto Rico. Reporting units with between 10-20% fair value over carrying amount had an aggregate goodwill carrying amount of \$11.1 billion as of their latest impairment testing date and included KSB, Northern Europe, and Canada Foodservice. Reporting units with between 20-50% fair value over carrying amount had an aggregate goodwill carrying amount of \$12.4 billion as of their latest impairment testing date and included ESA and Continental Europe. The Asia reporting unit had a fair value over carrying amount in excess of 50% and a goodwill carrying amount of \$326 million as of its latest impairment testing date.

Brands with 10% or less fair value over carrying amount had an aggregate carrying amount after impairment of \$20.3 billion as of their latest impairment testing date and included: *Kraft, Oscar Mayer, Velveeta, Miracle Whip, Maxwell House, Cool Whip, Classico, ABC, Plasmon,* and *Wattie's* (each of these brands had a fair value over carrying amount of less than 1% due to impairments recorded in the current and recent prior years). Brands with 10-20% fair value over carrying amount had an aggregate carrying amount of \$4.1 billion as of their latest impairment testing date and included: *Lunchables, A1, Ore-Ida, Stove Top, Jet Puffed,* and *Quero.* The aggregate carrying amount of brands with fair value over carrying amount between 20-50% was \$6.6 billion as of their latest impairment testing date. Although the remaining brands, with a carrying value of \$9.3 billion, have more than 50% excess fair value over carrying amount as of their latest impairment testing date, these amounts are also associated with the 2013 Heinz Acquisition and the 2015 Merger and are recorded on the balance sheet at their estimated acquisition date fair values. Therefore, if any assumptions, estimates, or market factors change in the future, these amounts are also susceptible to impairments.

We generally utilize the discounted cash flow method under the income approach to estimate the fair value of our reporting units. Some of the more significant assumptions inherent in estimating the fair values include the estimated future annual net cash flows for each reporting unit (including net sales, cost of products sold, SG&A, depreciation and amortization, working capital, and capital expenditures), income tax rates, long-term growth rates, and a discount rate that appropriately reflects the risks inherent in each future cash flow stream. We selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, estimated product category growth rates, management's plans, and guideline companies.

We utilize the excess earnings method under the income approach to estimate the fair value of certain of our largest brands. Some of the more significant assumptions inherent in estimating the fair values include the estimated future annual net cash flows for each brand (including net sales, cost of products sold, and SG&A), contributory asset charges, income tax considerations, long-term growth rates, a discount rate that reflects the level of risk associated with the future earnings attributable to the brand, and management's intent to invest in the brand indefinitely. We selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, estimated product category growth rates, management's plans, and guideline companies.

We utilize the relief from royalty method under the income approach to estimate the fair value of our remaining brands. Some of the more significant assumptions inherent in estimating the fair values include the estimated future annual net sales for each brand, royalty rates (as a percentage of net sales that would hypothetically be charged by a licensor of the brand to an unrelated licensee), income tax considerations, long-term growth rates, a discount rate that reflects the level of risk associated with the future cost savings attributable to the brand, and management's intent to invest in the brand indefinitely. We selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, estimated product category growth rates, management's plans, and guideline companies.

As detailed in Note 4, *Acquisitions and Divestitures*, in Item 1, *Financial Statements*, in the third quarter of 2020, we entered into the Cheese Transaction for total consideration of approximately \$3.3 billion. The total consideration includes approximately \$1.5 billion attributed to the *Kraft* and *Velveeta* licenses that we will grant to Lactalis and approximately \$75 million attributed to the *Cracker Barrel* license that Lactalis will grant to us, the amounts of which were based on the estimated fair values of the licensed portion of each brand. We utilized the excess earnings method under the income approach to estimate the fair value of the licensed portion of the *Kraft* brand and the relief from royalty method under the income approach to estimate the fair value of the licensed portion of the *Kraft* brand. Some of the more significant assumptions inherent in estimating these fair values include the estimated future annual net sales and net cash flows for each brand, contributory asset charges, royalty rates (as a percentage of net sales that would hypothetically be charged by a licensor of the brand to an unrelated licensee), income tax considerations, long-term growth rates, and a discount rate that reflects the level of risk associated with the future earnings attributable to each brand. We selected the assumptions used in the financial forecasts using historical data, supplemented by current and anticipated market conditions, estimated product category growth rates, and guideline companies. As of March 27, 2021, we assessed the fair value less costs to sell of the net assets of the Cheese Disposal Group and determined that their estimated fair value exceeded their carrying amount.

At the time the licensed rights are granted, we will reassess the remaining fair value of the retained portions of the *Kraft* and *Velveeta* brands and may record a charge to reduce the intangible asset carrying amounts to reflect the lower future cash flows expected to be generated after monetization of the licensed portion of each brand. Any potential reduction to the intangible asset carrying amounts will depend upon the excess fair value, if any, over carrying amount for each brand at the time we grant the perpetual licenses, which will be on the closing date of the Cheese Transaction. Changes in the fair value of the retained and licensed portions of each brand will impact the amount of any potential charges and the amount of license income that will be recognized, which, at this time, we would not expect to exceed the fair value of the perpetual licenses.

The discount rates, long-term growth rates, and royalty rates used to estimate the fair values of our reporting units and our brands with 10% or less excess fair value over carrying amount, as well as the goodwill or brand carrying amounts, as of the latest impairment testing date for each reporting unit or brand, were as follows:

	will or Brand ving Amount	Discount Rate		Long-Term G	rowth Rate	Royalty Rate			
	n billions)	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum		
Reporting units	\$ 7.3	6.5 %	6.8 %	0.5 %	1.8 %				
Brands (excess earnings method)	16.3	7.0 %	7.8 %	0.8 %	1.5 %				
Brands (relief from royalty method)	4.0	7.1 %	9.0 %	0.5 %	4.0 %	5.0 %	20.0 %		

The discount rates, long-term growth rates, and royalty rates used to estimate the fair values of our reporting units and our brands with 10-20% excess fair value over carry amount, as well as the goodwill or brand carrying amounts, as of the latest impairment testing date for each reporting unit or brand, were as follows:

	will or Brand ving Amount	Discount Rate		Long-Term G	rowth Rate	<b>Royalty Rate</b>			
	billions)	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum		
Reporting units	\$ 11.1	6.8 %	7.0 %	1.0 %	1.5 %				
Brands (excess earnings method)	1.4	7.5 %	7.5 %	1.0 %	1.0 %				
Brands (relief from royalty method)	2.7	7.0 %	8.0 %	1.5 %	3.0 %	1.0 %	20.0 %		



Assumptions used in impairment testing are made at a point in time and require significant judgment; therefore, they are subject to change based on the facts and circumstances present at each annual and interim impairment test date. Additionally, these assumptions are generally interdependent and do not change in isolation. However, as it is reasonably possible that changes in assumptions could occur, as a sensitivity measure, we have presented the estimated effects of isolated changes in discount rates, long-term growth rates, and royalty rates on the fair values of our reporting units and brands with 10% or less excess fair value over carrying amount and 10-20% excess fair value over carrying amount. These estimated changes in fair value are not necessarily representative of the actual impairment that would be recorded in the event of a fair value decline.

If we had changed the assumptions used to estimate the fair value of our reporting units and brands with 10% or less excess fair value over carrying amount, as of the latest impairment testing date for each of these reporting units and brands, these isolated changes, which are reasonably possible to occur, would have led to the following increase/(decrease) in the aggregate fair value of these reporting units and brands (in billions):

		Discou	nt Rat	e		Long-Term	Grow	th Rate		Royal	ty Ra	ite
		50-Basis-Point		25-Basis-Point				100-Basis-Point			oint	
	Iı	icrease	I	Decrease		Increase		Decrease	I	Increase		Decrease
Reporting units	\$	(2.0)	\$	2.5	\$	1.1	\$	(1.0)				
Brands (excess earnings method)		(1.1)		1.3		0.5		(0.5)				
Brands (relief from royalty method)		(0.2)		0.3		0.2		(0.2)	\$	0.3	\$	(0.3)

If we had changed the assumptions used to estimate the fair value of our reporting units and brands with 10-20% excess fair value over carrying amount, as of the latest impairment testing date for each of these reporting units and brands, these isolated changes, which are reasonably possible to occur, would have led to the following increase/(decrease) in the aggregate fair value of these reporting units and brands (in billions):

	Discount	Rate	Long-Term G	rowth Rate	Roya	2	
		50-Basis-Point					nt
	Increase	Decrease	Increase	Decrease	Increase	I	Decrease
Reporting units	(2.3)	2.8	1.2	(1.1)			
Brands (excess earnings method)	(0.1)	0.1	—	—			
Brands (relief from royalty method)	(0.2)	0.3	0.1	(0.1)	\$ 0.3	\$	(0.3)

Definite-lived intangible assets are amortized on a straight-line basis over the estimated periods benefited. We review definite-lived intangible assets for impairment when conditions exist that indicate the carrying amount of the assets may not be recoverable. Such conditions could include significant adverse changes in the business climate, current-period operating or cash flow losses, significant declines in forecasted operations, or a current expectation that an asset group will be disposed of before the end of its useful life. We perform undiscounted operating cash flow analyses to determine if an impairment exists. When testing for impairment of definite-lived intangible assets held for use, we group assets at the lowest level for which cash flows are separately identifiable. If an impairment is determined to exist, the loss is calculated based on estimated fair value. Impairment losses on definite-lived intangible assets to be disposed of, if any, are based on the estimated proceeds to be received, less costs of disposal.

See Note 8, Goodwill and Intangible Assets, in Item 1, Financial Statements, for our impairment testing results.

#### **New Accounting Pronouncements**

See Note 3, New Accounting Standards, in Item 1, Financial Statements, for a discussion of new accounting pronouncements.

# Contingencies

See Note 15, Commitments, Contingencies and Debt, in Item 1, Financial Statements, for a discussion of our contingencies.

#### **Non-GAAP Financial Measures**

The non-GAAP financial measures we provide in this report should be viewed in addition to, and not as an alternative for, results prepared in accordance with U.S. GAAP.

To supplement the condensed consolidated financial statements prepared in accordance with U.S. GAAP, we have presented Organic Net Sales, Adjusted EBITDA, and Adjusted EPS, which are considered non-GAAP financial measures. The non-GAAP financial measures presented may differ from similarly titled non-GAAP financial measures presented by other companies, and other companies may not define these non-GAAP financial measures in the same way. These measures are not substitutes for their comparable U.S. GAAP financial measures, such as net sales, net income/(loss), diluted EPS, or other measures prescribed by U.S. GAAP, and there are limitations to using non-GAAP financial measures.

Management uses these non-GAAP financial measures to assist in comparing our performance on a consistent basis for purposes of business decision making by removing the impact of certain items that management believes do not directly reflect our underlying operations. Management believes that presenting our non-GAAP financial measures (i.e., Organic Net Sales, Adjusted EBITDA, and Adjusted EPS) is useful to investors because it (i) provides investors with meaningful supplemental information regarding financial performance by excluding certain items, (ii) permits investors to view performance using the same tools that management uses to budget, make operating and strategic decisions, and evaluate historical performance, and (iii) otherwise provides supplemental information that may be useful to investors in evaluating our results. We believe that the presentation of these non-GAAP financial measures, when considered together with the corresponding U.S. GAAP financial measures and the reconciliations to those measures, provides investors with additional understanding of the factors and trends affecting our business than could be obtained absent these disclosures.

Organic Net Sales is defined as net sales excluding, when they occur, the impact of currency, acquisitions and divestitures, and a 53rd week of shipments. We calculate the impact of currency on net sales by holding exchange rates constant at the previous year's exchange rate, with the exception of highly inflationary subsidiaries, for which we calculate the previous year's results using the current year's exchange rate. Organic Net Sales is a tool that can assist management and investors in comparing our performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our underlying operations.

Adjusted EBITDA is defined as net income/(loss) from continuing operations before interest expense, other expense/(income), provision for/(benefit from) income taxes, and depreciation and amortization (excluding restructuring activities); in addition to these adjustments, we exclude, when they occur, the impacts of restructuring activities, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, and equity award compensation expense (excluding restructuring activities). Adjusted EBITDA is a tool that can assist management and investors in comparing our performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our underlying operations.

Adjusted EPS is defined as diluted earnings per share excluding, when they occur, the impacts of restructuring activities, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, losses/(gains) on the sale of a business, other losses/(gains) related to acquisitions and divestitures (e.g., tax and hedging impacts), nonmonetary currency devaluation (e.g., remeasurement gains and losses), debt prepayment and extinguishment costs, and U.S. Tax Reform discrete income tax expense/(benefit), and including, when they occur, adjustments to reflect preferred stock dividend payments on an accrual basis. We believe Adjusted EPS provides important comparability of underlying operating results, allowing investors and management to assess operating performance on a consistent basis.

# The Kraft Heinz Company Reconciliation of Net Sales to Organic Net Sales (dollars in millions) (Unaudited)

	· · · · · · · · · · · · · · · · · · ·	,					
	Net Sales	Currency	quisitions and Divestitures	(	Organic Net Sales	Price	Volume/Mix
Three Months Ended March 27, 2021		 					
United States	\$ 4,608	\$ 	\$ —	\$	4,608		
International	1,394	64			1,330		
Canada	 392	 22			370		
Kraft Heinz	\$ 6,394	\$ 86	\$ 	\$	6,308		
Three Months Ended March 28, 2020							
United States	\$ 4,495	\$ 	\$ —	\$	4,495		
International	1,301	6	—		1,295		
Canada	361	 	—		361		
Kraft Heinz	\$ 6,157	\$ 6	\$ 	\$	6,151		
Year-over-year growth rates							
United States	2.5 %	0.0 pp	0.0 pp		2.5 %	1.0 pp	1.5 pp
International	7.2 %	4.5 pp	0.0 pp		2.7 %	2.2 pp	0.5 pp
Canada	8.8 %	6.3 pp	0.0 pp		2.5 %	4.9 pp	(2.4) pp
Kraft Heinz	3.9 %	1.4 pp	0.0 pp		2.5 %	1.5 pp	1.0 pp

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# The Kraft Heinz Company Reconciliation of Net Income/(Loss) to Adjusted EBITDA (in millions) (Unaudited)

	For the Three	Months Ended
	March 27, 2021	March 28, 2020
Net income/(loss)	\$ 568	\$ 381
Interest expense	415	310
Other expense/(income)	(30)	(81)
Provision for/(benefit from) income taxes	136	160
Operating income/(loss)	1,089	770
Depreciation and amortization (excluding restructuring activities)	222	243
Restructuring activities	18	
Deal costs	7	_
Unrealized losses/(gains) on commodity hedges	(37)	143
Impairment losses	230	226
Equity award compensation expense (excluding restructuring activities)	51	33
Adjusted EBITDA	\$ 1,580	\$ 1,415

# The Kraft Heinz Company Reconciliation of Diluted EPS to Adjusted EPS (Unaudited)

	Fe	For the Three Months Ended		
	Marc	h 27, 2021	March	28, 2020
Diluted EPS	\$	0.46	\$	0.31
Restructuring activities <sup>(a)</sup>		0.01		—
Unrealized losses/(gains) on commodity hedges <sup>(b)</sup>		(0.02)		0.09
Impairment losses <sup>(c)</sup>		0.19		0.18
Losses/(gains) on sale of business <sup>(d)</sup>		0.02		_
Debt prepayment and extinguishment costs <sup>(e)</sup>		0.06		_
Adjusted EPS	\$	0.72	\$	0.58

(a) Gross expenses included in restructuring activities were \$18 million (\$13 million after-tax) for the three months ended March 27, 2021 and were recorded in the following income statement line items:

• Cost of products sold included expenses of \$3 million for the three months ended March 27, 2021 and \$1 million for the three months ended March 28, 2020; and

• SG&A included expenses of \$15 million for the three months ended March 27, 2021 and income of \$1 million for the three months ended March 28, 2020.

(b) Gross expenses/(income) included in unrealized losses/(gains) on commodity hedges were income of \$37 million (\$27 million after-tax) for the three months ended March 27, 2021 and expenses of \$143 million (\$108 million after-tax) for the three months ended March 28, 2020 and were recorded in cost of products sold.

(c) Gross impairment losses, all of which related to goodwill, were \$230 million (\$230 million after-tax) for the three months ended March 27, 2021 and \$226 million (\$226 million after-tax) for the three months ended March 28, 2020 and were recorded in SG&A.

(d) Gross expenses included in losses/(gains) on sale of business were \$19 million (\$19 million after-tax) for the three months ended March 27, 2021 and \$2 million (\$2 million after-tax) for the three months ended March 28, 2020 and were recorded in other expense/(income).

(e) Gross expenses included in debt prepayment and extinguishment costs were \$106 million (\$80 million after-tax) for the three months ended March 27, 2021 and were recorded in interest expense.

# **Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains a number of forward-looking statements. Words such as "anticipate," "reflect," "invest," "see," "make," "expect," "give," "deliver," "drive," "believe," "improve," "assess," "reassess," "remain," "evaluate," "grow," "will," "plan," "intend," and variations of such words and similar future or conditional expressions are intended to identify forward-looking statements. These forward-looking statements include, but are not limited to, statements regarding our plans, impacts of accounting standards and guidance, growth, legal matters, taxes, costs and cost savings, impairments, and dividends. These forward-looking statements reflect management's current expectations and are not guarantees of future performance and are subject to a number of risks and uncertainties, many of which are difficult to predict and beyond our control.

Important factors that may affect our business and operations and that may cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, the impacts of COVID-19 and government and consumer responses; operating in a highly competitive industry; our ability to correctly predict, identify, and interpret changes in consumer preferences and demand, to offer new products to meet those changes, and to respond to competitive innovation; changes in the retail landscape or the loss of key retail customers; changes in our relationships with significant customers or suppliers, or in other business relationships; our ability to maintain, extend, and expand our reputation and brand image; our ability to leverage our brand value to compete against private label products; our ability to drive revenue growth in our key product categories or platforms, increase our market share, or add products that are in faster-growing and more profitable categories; product recalls or other product liability claims; our ability to identify, complete, or realize the benefits from strategic acquisitions, alliances, divestitures, joint ventures, or other investments; our ability to successfully execute our strategic initiatives; the impacts of our international operations; our ability to protect intellectual property rights; our ownership structure; our ability to realize the anticipated benefits from prior or future streamlining actions to reduce fixed costs, simplify or improve processes, and improve our competitiveness; our level of indebtedness, as well as our ability to comply with covenants under our debt instruments; additional impairments of the carrying amounts of goodwill or other indefinite-lived intangible assets; foreign exchange rate fluctuations; volatility in commodity, energy, and other input costs; volatility in the market value of all or a portion of the commodity derivatives we use; compliance with laws, regulations, and related interpretations and related legal claims or other regulatory enforcement actions, including additional risks and uncertainties related to any potential actions resulting from the SEC's ongoing investigation, as well as potential additional subpoenas, litigation, and regulatory proceedings; failure to maintain an effective system of internal controls; a downgrade in our credit rating; the impact of future sales of our common stock in the public market; our ability to continue to pay a regular dividend and the amounts of any such dividends; unanticipated business disruptions and natural events in the locations in which we or our customers, suppliers, distributors, or regulators operate; economic and political conditions in the United States and in various other nations where we do business; changes in our management team or other key personnel and our ability to hire or retain key personnel or a highly skilled and diverse global workforce; risks associated with information technology and systems, including service interruptions, misappropriation of data, or breaches of security; increased pension, labor, and people-related expenses; changes in tax laws and interpretations; volatility of capital markets and other macroeconomic factors; and other factors. For additional information on these and other factors that could affect our forward-looking statements, see Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 26, 2020. We disclaim and do not undertake any obligation to update, revise, or withdraw any forward-looking statement in this report, except as required by applicable law or regulation.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes to our market risk during the three months ended March 27, 2021. For additional information, refer to Item 7A, *Quantitative and Qualitative Disclosures about Market Risk*, in our Annual Report on Form 10-K for the year ended December 26, 2020.

# Item 4. Controls and Procedures.

## **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of March 27, 2021. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures, as of March 27, 2021, were effective and provided reasonable assurance that the information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosure.

# **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting during the three months ended March 27, 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



# PART II - OTHER INFORMATION

# Item 1. Legal Proceedings.

See Note 15, Commitments, Contingencies and Debt, in Item 1, Financial Statements.

## Item 1A. Risk Factors.

There have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 26, 2020.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Our share repurchase activity in the three months ended March 27, 2021 was:

	Total Number of Shares Purchased <sup>(a)</sup>	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(b)</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
12/27/2020 - 1/30/2021	86,903	\$ 33.91		\$ —
1/31/2021 - 2/27/2021	529,900	35.83	—	
2/28/2021 - 3/27/2021	933,137	37.18		_
Total	1,549,940			

(a) Composed of the following types of share repurchase activity, when they occur: (1) shares repurchased in connection with the exercise of stock options (including periodic repurchases using option exercise proceeds), (2) shares withheld for tax liabilities associated with the vesting of RSUs, and (3) shares repurchased related to employee benefit programs (including our annual bonus swap program) or to offset the dilutive effect of equity issuances.

(b) We do not have any publicly-announced share repurchase plans or programs.



# Item 6. Exhibits.

Exhibit No.	Descriptions
22.1	List of Guarantor Subsidiaries.
31.1	Certification of Chief Executive Officer pursuant to Rule 13a 14(a)/15d 14(a) of the Securities Exchange Act of 1934.
31.2	<u>Certification of Chief Financial Officer pursuant to Rule 13a 14(a)/15d 14(a) of the Securities Exchange Act of 1934.</u>
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	The following materials from The Kraft Heinz Company's Quarterly Report on Form 10-Q for the period ended March 27, 2021 formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Equity, (v) the Condensed Consolidated Statements of Consolidated Statements, and (vii) document and entity information.
104.1	The cover page from The Kraft Heinz Company's Quarterly Report on Form 10-Q for the quarter ended March 27, 2021, formatted in inline XBRL.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

The Kraft Heinz Company

Date: April 30, 2021

By: /s/ Paulo Basilio

Paulo Basilio Global Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)

The Kraft Heinz Company

Date: April 30, 2021

By: /s/ Vince Garlati

Vince Garlati Vice President, Global Controller (Principal Accounting Officer)

# The Kraft Heinz Company List of Subsidiary Guarantors and Issuers of Guaranteed Securities

As of March 27, 2021, The Kraft Heinz Company was the sole guarantor of all the unsecured registered notes issued by Kraft Heinz Foods Company, a Pennsylvania Limited Liability Company, our 100% owned operating subsidiary.

# **Description of KHFC Senior Notes**

3.125% senior notes due 2021 2.850% senior notes due 2022 3.500% senior notes due 2022 Floating rate U.S. dollar senior notes due 2022 4.000% senior notes due 2023 2.000% Euro senior notes due 2023 1.500% Euro senior notes due 2024 3.950% senior notes due 2025 3.000% senior notes due 2026 3.875% senior notes due 2027 4.125% British Pound senior notes due 2027 2.250% Euro senior notes due 2028 6.375% senior debentures due 2028 4.625% senior notes due 2029 3.750% senior notes due 2030 4.250% senior notes due 2031 6.750% senior debentures due 2032 5.000% senior notes due 2035 6.875% senior notes due 2039 4.625% senior notes due 2039 7.125% senior debentures due 2039 6.500% senior notes due 2040 5.000% senior notes due 2042 5.200% senior notes due 2045 4.375% senior notes due 2046 4.875% senior notes due 2049 5.500% senior notes due 2050

I, Miguel Patricio, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 27, 2021 of The Kraft Heinz Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and to the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Miguel Patricio

Miguel Patricio Chief Executive Officer

Date: April 30, 2021

I, Paulo Basilio, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 27, 2021 of The Kraft Heinz Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and to the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Paulo Basilio

Paulo Basilio Global Chief Financial Officer

Date: April 30, 2021

# **18 U.S.C. SECTION 1350 CERTIFICATION**

I, Miguel Patricio, Chief Executive Officer of The Kraft Heinz Company (the "Company"), hereby certify that, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, to my knowledge:

- 1. The Company's Quarterly Report on Form 10-Q for the period ended March 27, 2021 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

By:/s/ Miguel PatricioName:Miguel PatricioTitle:Chief Executive Officer

Date: April 30, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Form 10-Q or as a separate disclosure document.

# **18 U.S.C. SECTION 1350 CERTIFICATION**

I, Paulo Basilio, Global Chief Financial Officer of The Kraft Heinz Company (the "Company"), hereby certify that, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, to my knowledge:

- 1. The Company's Quarterly Report on Form 10-Q for the period ended March 27, 2021 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Paulo Basilio Name: Paulo Basilio

Title: Global Chief Financial Officer

Date: April 30, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Form 10-Q or as a separate disclosure document.